JUNE 2025

UNITED PROMOTIONS.

Founded 1973

Full Service Digital & Press Printing Photo Lab

Schools

Day Cares

Prom

Sports

Groups

Composites

Stores

Malls

Dance

Seniors

Studios

Weddings



Lab Link

GotPhoto phot&reflect LE.





MorePhotos





mementoPIX

Quality package prints on photographic paper

www.upilab.com sales@upilab.com

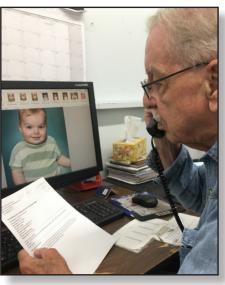
433 Lawton Road Charlotte, NC 28216-3317 24 Hour Toll Free

(704) 391-2992

(800) 362-4441 (704) 391-2902



Customer Service



Photographer's Consultant



Accounting



Packaging



Photo Printers





Order Entry Shipping Servers

UNITED PROMOTIONS, INC. FULL SERVICE DIGITAL & PRESS PRINTING PHOTO LAB

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BUSINESS HOURS: General Hours: Monday - Friday 8:30 AM - 5:00 PM Eastern Time

Off-Season Hours may vary, call for details.

PRICES: Subject to change without notice.

MINIMUM ORDER: Minimum order is \$5.00.

SUBMITTING ORDERS: Mail CD, FTP, upload images through our website or designated software. All jobs must be

submitted with a completed print order. Corrections to print orders can be faxed or emailed

but may delay delivery and/or add to the cost. NO VERBAL ORDERS WILL BE ACCEPTED.

TAX EXEMPT INFO: (NC Form E-595E, Back of Book)

PAYMENT & TERMS:

All customers <u>must</u> complete sales tax exempt form **E-595E**, providing tax

exempt ID for business. United Promotions, Inc. will not be responsible for sales tax. Please mail or fax completed form to our Accounting Dept. Fax (704) 391-2902.

Credit card payment is recommended unless you have been check approved; a check should

(Download at www.upilab.com) Please mail or fax completed form to our Accounting Dept. Fax (704) 391-2902.

accompany order. Any overpayment will be applied to the next order, unless a refund is requested. Any underpayment will be shipped C.O.D. for the balance. Orders sent in without payment will

be shipped C.O.D. GUARANTEED FUNDS unless a Credit Card is on file.

SHIPPING CHARGES: Prepaid orders of \$200.00 or more (excluding supplies, Economy Express orders, prepay flyers

and items 30" & larger) will receive free shipping via regular U.P.S. and/or U.S.P.S. ground service (provided there is no unpaid balance on account.) If the order is not prepaid,

customers are responsible for shipping charges.

SHIPPING METHODS: U.P.S., and U.S. Mail. Shipments may be insured at customer's expense.

DIRECT SHIPPING: Shipping is available direct to your customer for a fee of \$3.50 plus actual shipping cost.

SHIPMENT LIABILITY: United Promotions, Inc. will not accept responsibility for loss or damage by shipping carrier.

All claims are filed with the shipping carrier.

RETURNED PACKAGES: If a package is returned to us through no fault of ours, a \$20.00 service charge will be assessed

as well as the additional shipping charge.

RETURNED CHECKS: A \$25.00 NSF fee will be charged for each returned check, regardless of the reason. NSF checks

redeposited and returned for the second time must be covered by guaranteed funds

(i.e. Money Orders, Cashiers Check or Credit Card). Guaranteed funds will be required after

2 NSF checks.

BILLING & ORDER ADJUSTMENTS:

All adjustments must be requested within 15 days from the date the order is shipped from our lab.

REMAKES: If a remake is necessary, we will reprint/remake immediately, and may later require you to:

(1) return the print(s) that is to be re-made, (2) return the original file(s), (3) enclose a copy of the invoice. **DO NOT FOLD OR MARK ON PRINTS**. Remakes will be shipped back ground

UPS/USPS, any shipping upgrades at customer's expense.

PRINT REGARDLESS: Images that are grossly overexposed/underexposed or show severe color distortion will be

returned unprinted. Should such images cover events which cannot be re-photographed, we will handle them on a "PRINT REGARDLESS" basis with a mutual understanding that the results

may fall short of normally acceptable professional standards.

OUTSIDE SERVICE When outside services are required, you will be billed the amount for the work performed

CHARGE: plus a 20% handling charge.

SAMPLES: For sample requests, a 40% discount is available from list price, limits apply.

Contact our Customer Service Department for details.

RUSH ORDERS: When rush service is requested, please contact our Customer Service Department to determine

availability and cost; a 25% surcharge may apply.

VOLUME DISCOUNTS: Contact our Customer Service Department for special quotes on volume finishing.

LIMIT OF LIABILITY: Submitting any tangible or electronic media, image, data, file, card, disc, device, film, print, slide

or negative for any purpose, such as processing, printing, duplication, alteration, enlargement, storage, transmission, or other handling, constitutes an **AGREEMENT** that any loss or damage to it by our company, subsidiary or agents, even though by our negligence or other fault, will only entitle you to replacement with an equivalent quantity/size of unexposed photographic film or electronic media, and processing of the replacement media. Except for such replacement, our acceptance of the media, image, data, file, card, disc, device, film, print, slide or negative is without other liability, and recovery for any incidental or consequential damages is excluded. No express or implied warranty is provided. We recommend that you keep a copy of the original files or store your film safely as we cannot guarantee the safe keeping of all files. United Promotions

cannot be responsible for software you download or purchase to communicate with the lab.

NORMAL DELIVERY SCHEDULE

TYPE OF ORDER RECEIVED

In lab	Studio Built Orders	ADDITIONAL SERVICES
time	(customer builds orders using software)	Delivery 1 to 3 add-ons - 1 extra lab day
QUICKSHIP SAME-DAY ROES	(In by 10:00 am out by 5:00 pm) Lustre paper 2½x3½ up to 24x42 Pearl paper 2½x3½ up to 20x30	Time 4 or more add-ons - 2 extra lab days Example: • Service Items
1 Lab Day	Economy Express (In by 5:00 pm out by the next business day)	 Service Packs (Die Cut & Adhesive available) Index Prints, Inkjet Service Sticker Prints, Picture Day Stickers Groups and Big Prints
2 Lab Days	Express Digital Orders (studio corrected) Customer built proofs	Trader Cards, Magazine Covers, Admission Tickets Digital Groupmates, Memory Mates
3 Lab Days	ROES, Lab Link, GotPhoto, Photolynx Flow, OzE, Express Digital Orders (lab corrected), UPress Digital Press Printed Products (Press ready artwork)	 Statuettes, Acrylic Cutouts, Acrylic Standups Buttons, Mirrors, Magnets Photo Magnets, Photo Calendars Pennants, Homeplate Magnets, License Plates, Locker Prints Magnetic Message Prints, Locker Mirror Magnets
In lab time	Lab Built Orders (orders prepared by lab)	 Fun Packs, Keychains, Dog Tags, Bag & Luggage Tags w/ Lanyards Mugs, Bottles, Steins, Mouse Pads, Tote Bags Banners, Wall Clings, Growth Charts, Safety Floor Decals BallStars Photo Balls, Rally Towels, T-Shirts, Beverage Insulators
3 Lab Days	Prepare School Shoot Items Image Only CD/DVD Index Prints Annual Prints Proofing Big Prints only	 Dye Sub Plaques, Clipboards, Lunch Boxes, Bumper Stickers Mini Basketball Goals, Mini Bats, Car Flag Seat Cushions, Puzzles Action Pearl Prints, Fans Playing Cards, Fun Posters, Sticker Prints & Mini Print Magnets Tattoos, Sharemates, Teddy Bears Christmas Stockings, Ornaments
4 Lab Days	Proofs On Envelope Proof Package Specials Underclass School Packages Preschool/Day Care Packages Prom/Dance Packages Cap & Gown Packages Store/Mall Packages Glamour Packages Church Packages Fund Raising Packages Family Packages Family Packages Sports Packages Event Packages Group Prints only Reorders Santa Claus Packages	 Selfie Magazines, PACKAGE Photo Magazines, Wrapping Paper Thermal Tumblers, Phone Snap Sockets Rosewood Boxes, Ceramic Tile, Coasters, Flip Flops Metal Prints, Face Masks, Neck Gaiters Action Metal Prints, Chromaluxe Hardboard Panels Laser Photo Etching Greeting Cards, Pencil Drawings, Wood Veneer Prints Gallery Canvas Wraps, Canvas Prints, Acrylic Prints Green Screen, Digital Custom Design, Business Cards Print Mounting - Mount Board, Foam Board, Styrene Stand-Outs, Ultra Board, Panel Mounts, Stretcher Frames Gold or Silver Foil Stamping, Matte or Luster Print Matte Spray Print Texturing, Print Laminating Press Printed Products *Photo Blankets - Special order item; Allow up to two weeks for delivery.
5 Lab Days	School Service Items Photo CD with Indexing School Image Software CD ID Cards Composites Senior Orders Wedding, Candid, Studio Orders Renaissance Ventura Photographic Albums Folios Proof Booklet Business Cards Press Printed Products	• Orders must be in the lab by 12:00 noon to count as a lab day • Saturdays, Sundays, and Holidays are not counted as lab days HOLIDAYS: • New Years Day • Easter • Memorial Day • July 4th - Independence Day • Thanksgiving • Christmas • Special Christmas deliveries - Call lab for availability • The lab will be closed for maintenance between Christmas and New Years Day
Call Lab	Digital Custom Design Laser Photo Etching	Off-Season Hours may vary, check our website at www.upilab.com or call for details

HOW TO PLACE A DIGITAL ORDER

SETTING UP A NEW ACCOUNT -Visit our website or call Customer Service for an account number.

EDIT FEE - No charge when customer does own image selection.

- Code **EF** with price of \$0.15 per image sent in when lab selects best image.
- Minimum order of \$5.

ROES/UPRESS - Use ROES/UPRESS (Remote Order Entry System) to place your digital order.

- -Download the ROES/UPRESS software from www.upilab.com then click on Startup for ROES instructions.
- -After entering your order in ROES/UPRESS, it will automatically be sent to the lab and a confirmation email will be sent to you.
- **LAB LINK** Call the lab or send an email to request a Lab Link activation file.
 - -The activation file and a download link to the program will be emailed to you.

GOTPHOTO - Go to GotPhoto.com and sign up to get a 14-day free trial and personal assistance from GotPhoto staff.

EXPRESS DIGITAL - Use Express Digital Software to place an order with the lab.

-Call lab to establish a **private** LABTRICITY account for best pricing.

OZE - Use OzE Software to build your order and send to the Lab.

- -Download OzE software from the www.upilab.com website and install it on your computer. It is valid for 30 days.
- -Read the manuals included with the install for OzE instructions, OzE does not support automatic sending via the internet.
- -OzE will make a CD that has all images and order information.
- -Send the CD to the lab or send the files via the UPI Website, FTP (see below).

PHOTOLYNX FLOW - Use Flow (by Photolynx) to prepare a school order for transmittal to the Lab.

- -Call customer service to obtain a copy of Flow.
- -Prepare camera cards from a school roster for the shoot then take photos and match the images to the names, keeping the cards in numerical shoot order. Add packages and send the info to the lab.
- **FTP** Use the FTP program to upload images/data files and place an order.
 - -Go to www.upilab.com and click on Services.
 - -Then click on FTP-Upload Images
 - -Read the instructions and fill out the form.
 - -Drag and drop files from your computer to the box on the screen.
 - -Click Start Upload to send the files to the lab.

DIGITAL PHOTOGRAPHY

For more detailed information visit www.upilab.com

ROES • LAB LINK • GOTPHOTO

For video tutorials, go to www.upilab.com/ROESTV.html

ROES SOFTWARE - UPI LAB ROES UPI SPORTS ROES & UPRESS

ROES software is free and easy to use so you can crop, edit & place orders with our lab. You can create custom templates and packages on the fly. The system runs on Mac and PC format. ROES also includes Packager (build & create packages) and Template Editor (customize templates), or call lab to customize templates. Green Screen selection and ordering is available in ROES; call lab for support. We give a 2% discount off list price on UPI LAB ROES & UPI SPORTS ROES built orders. ROES is available at www.upilab.com. ROES images are available for purchase in CaptureLife. Softworks, which produces ROES, charges \$0.25 -\$2.00 per order submitted.

LAB LINK SOFTWARE

UPI's Lab Link software can be used to enter orders for Sports, Daycares, Variety Proofs and Schools. It eliminates the need for repetitive data entry like team, league or child's name. Classes or teams are easily formed so that all items ordered are produced in that order. Since the program communicates with the lab on startup, new products are added as soon as they are available. We give a 2% discount off list price on UPI LAB LINK built orders; check www.upilab.com.

For video tutorials, go to

United Promotions, in partnership with GotPhoto, provides you the photographer with a simple and timesaving way to manage your workflow and sales in one place. With GotPhoto, you can set up easy online ordering, create packages, downloadable files, and more in your own personally branded online shop. When you sign up on GotPhoto.com as a new GotPhoto user, you will receive a free 14-day trial or go to upilab.com <u>Software</u> then click <u>Other</u>, select the GotPhoto link and earn 3 months of the Pro Plan subscription fees when you try out GotPhoto in partnership with UPI Lab! You'll also receive personal instructions from GotPhoto's staff to get you set up and ready for your first photoshoot. You can use QR cards or barcode scanning to shoot volume schools, daycare, sports, etc. When these images are uploaded into the platform, private galleries are automatically created. Features include automated text/email marketing and tiered discounts to drive sales. Placed orders are then automatically transferred to United Promotions, Inc., where the order will be produced and shipped directly to your customers or batch shipped to your destination of choice.





DIGITAL PHOTOGRAPHY SOFTWARE

For more detailed information visit www.upilab.com

DARKROOM • PHOTOREFLECT LE• OZE• FLOW • CAPTURELIFE • MOREPHOTOS • IMAGEQUIX • PLIC



DARKROOM (software)

Darkroom Software can be used to place orders through the Labtricity system. UPI also offers FREE PhotoReflect LE software that is just as robust and very similar to the Darkroom software operation. There is a FREE PhotoReflect LE software download and many FREE templates available for both types of software at www.upilab.com/Express-Templates.html. There is a software user guide and template loading instructions there as well.



PHOTOREFLECT (Storefront)

This can be your online storefront software and when coupled with Photoreflect LE or Darkroom. It can be used to proof and sell your photos as well as place your orders with our lab. Photoreflect handles all the secure e-commerce transactions and pay you directly.



OZE DIGITAL IMAGING SYSTEM

OzEWare is a modular software series that provides a total digital workflow solution for professional labs and photographers.



PHOTOLYNX FLOW

Flow® is a capture program that gives you the capability to match student images and data. It has a robust layout creator that allows you to build and print different items such as ID cards, proof sheets and order forms. Use the powerful Green Screen tools in Flow® to knockout and apply your own backgrounds. When all of your images and data are matched and packages are entered, you can send your order directly to your lab. Go to www.photolynx.com for information. Flow images are available for purchase in CaptureLife.



with ROES & Flow software

CAPTURELIFE

United Promotions in partnership with CaptureLife provides you, the photographer, with a simple, easy way to deliver digital images to your customers' smartphone. United Promotions has integrated CaptureLife into its production system so any order you process through us can include the delivery of digital images directly to a customer. With CaptureLife, full resolution images are published directly to customers' smartphones and customers are automatically notified using a personalized text message and email notification reflecting your brand. Now your customers can have immediate access to their digital photos from any device where they can then easily share with family and friends, as well as buy more prints. It's simple and easy and you don't have to do any work. For more information, visit www.capturelife.com. **Digital Credit Fees as follows:**

<u>CODE</u>	<u>ITEM</u>	COST
DDC1	1 Order Delivery Credit (1-9 Images)	2.20
DDC2	2 Order Delivery Credits (10-99 Images)	4.40
DDC4	4 Order Delivery Credits (100-1000 Images)	8.80



MOREPHOTOS

MorePhotos is an online image hosting solution which is powered by MorePhotos. There is NO commission fee, but there is a 2 cents per image per month fee for the customer to upload their images. MorePhotos allows you to control the sales transaction which is processed directly through your merchant account. There is a one time \$50.00 set-up fee to prepare your domain or a sub-domain (yourstudio.upipost.com) of our website, plus \$10/month to host your sub-domain at upipost.com. Get a second sale by making prints and other photo products available 24/7 to your customers, their families and friends. Call the Lab today for more information and to get set up on this service.



IMAGEOUIX - AVAILABLE NOW

ImageQuix's Unlimited Plan gives you unlimited gallery uploads, images, storage and bandwidth for a \$99 annual membership plus 10% of the retail sales, Imagequix will mail you the 90% balance. To take advantage of this robust software. Use ImageQuix to publish image galleries for your clients to view, and send directly to lab for processing and shipment.



MEMENTOPIX

All-in-One Yearbook Creation Platform: Enjoy seamless collaboration and effortless design with cloud-based solution. Platform comes equipped with design tools, an integrated online sales feature, secure team collaboration and photo management systems with a proofing process. Free software when ordering 150 or more books with at least 20 pages each.

SCHOOL DATA SERVICES

SCHOOL DATA PROCEDURES

- 1.) Obtain student data file from the school 3 to 4 weeks prior to the shoot.
 - Send data file to our lab for camera card printing. (see back of CD/DVD order form for an example)
 - Camera cards will be shipped to photographer prior to shoot. (sorted by class)
 - Send Proof Envelope, Prepay Flyer, ID Card Layout and CD type(s) if needed.
- 2.) Use Camera Cards at the shoot.
 - Keep cards in shoot order by writing sequence number on back for indexing. (1001 for 1st camera, 2001 for 2nd camera, etc.)
 - Blank cards will be sent to identify anyone without a preprinted card (Manual index fees apply).
 - Write package information on the front of the camera card.
 - Send camera cards banded in shoot order with plastic ties and CD to lab.
- 3.) Shoot slates.
 - Shoot a slate with the teacher name & grade before each class, prints banded by class.
 - Anyone belonging to another class or staff members should be identified by slates.

Other school data procedures are available via software listed on page 7.

COST

PREPARE SCHOOL SHOOT ITEMS • PACKAGE ID • INDEXING • PHOTO CDs

United Promotions, Inc. must receive your package printing orders in order to produce your service items.

United Promotions, Inc. must receive your package printing order			
CODE	PREPARE SHOOT ITEMS (Available from School Data Program)	COST	
DICC	Camera Cards	.05	
PPF	School Prepay Flyer	.11	
DPC	Design of Package contents (flyer/envelope) setup fee		
PEP1	Envelope Printing (per side, black and white)	.07	
SBCL	Sort by class (per student)	. 05	
RR	*ROES Record (per image)	.05	
	*Charged if customer decides to match name with image using RO	ES	
CODE	ITEM INDEXING	COST	
CAM	Indexing from preprinted Camera Cards (from your text file)	.05	
DISO	Indexing without camera cards (text submitted in shoot		
	order, per name)	.13	
DIM	Manually indexed data (per name) (Pre-approved by Lab only)	.75	
	For instructions see back of CD/DVD Print Order Form.		
DTAM	Merge Data Into One File	30.00	
	PACKAGE ID		
CODE	ITEM (Requires Indexing, additional fees may apply)	COST	
DID	Package ID from School Data Program (Label on has)	06	

CODE	ITEM	DIGITAL UPLOADS	COST
PID	Package II	O from School Data Program (Label on bag)	.06
<u>CODE</u>	ITEM (R	Lequires Indexing, additional fees may apply)	<u>COST</u>

	777.0 77.0 77.0	
DBI	Dropbox Images to Customer (Additional charges may apply)	12.00
DYUL	Digital Yearbook Upload	40.00
DSAUL	Digital School Administrative Upload	50.00
CODE	<u>ITEM</u>	<u>COST</u>

PHOTO CDs

CODE ITEM

CODE ITEM

mage Only CD (75 max images)	10.00
mage Only DVD (Computer use only; 225 max images)	20.00
Yearbook/Lunchroom CD with Text File (requires indexing)	40.00
school Administrative CD (requires indexing)	50.00
If school orders SIS CD it includes School Pocket SIS - PDA Software)	
CD with package (8 max images, image only)	2.15
CD with package, with special templates (8 max images)	5.00
Composite CD without prints	75.00
Composite CD with 10+ prints (prints extra)	45.00
	mage Only DVD (Computer use only; 225 max images) Yearbook/Lunchroom CD with Text File (requires indexing) School Administrative CD (requires indexing) If school orders SIS CD it includes School Pocket SIS - PDA Software) CD with package (8 max images, image only) CD with package, with special templates (8 max images) Composite CD without prints

PRINCIPAL'S ALBUM & MUG BOOK

CODE	TIEM COST
PASUC	8x10 Photo Principal's Album Setup Charge12.50
	(Front/back page/laminate/binding; laminated group prints extra)
PA	8½x11 Laser Principal's Album Setup Charge 3.50
	(Binding and cover page, inside pages \$.70 each using code MB)
MB	Mug Book Page or Laser Principal's Album Page 70 per page

- Indexing is a way to link personal data. (names, ID numbers, grade, etc.) to image files.
- We encourage you to obtain a text file from the school that contains Student Names, Grade, Homeroom, Teacher/Staff and any other information you will need to complete your job or you may submit a comma separated text file or Excel file in shoot order.
- We will <u>not</u> accept hand written data out of shoot order without prior approval from our Digital Dept. Send original shoot with absentees.
- Image Only Uploads, CD/DVDs are for proof purposes and are high resolution files.
- Yearbook/Lunchroom Uploads, CDs will be created according to the guidelines setup by the Yearbook/Lunchroom program your school is using.
- School Image Software CDs are for school administration so they can produce their own ID cards, Certificates and Rolodex Cards.
- Additional copies of your CDs are available for your backup. We encourage photographers to always get an extra copy for your records.
- **Digital Image Files** are held 30 days after the order has been invoiced.



Normal Delivery Times:

Prepare Shoot Items - 3 lab days Image Only CD/DVD - 3 lab days Photo CD with Indexing - 5 lab days Shipping: F.O.B. Charlotte, NC

ID CARDS • ROLODEX CARDS • SERVICE PACKS

SERVICE TIEMS • ID CARDS				
CODE	ITEM (Requires Indexing)	<u>OST</u>		
IDS	ID Card setup charge - per school, per school year 2	25.00		
IDC	ID Card (Barcoded if requested, 2 x 3 1/4)	.50		
IDL	Lamination for ID Card (2 1/8 x 3 3/8 laminated)	.25		
RID	Rolodex Cards	.50		
PIDCBW	Plastic ID Card (black & white one sided; 30 mil)	.80		
PIDC	Plastic ID Card (color one sided; 30 mil)	.95		
2PIDC	Plastic ID Card (color front, B&W back; 30 mil)	1.15		
2PIDCC	Plastic ID Card (color two sided; 30 mil)	1.20		
IDB	Plastic ID Badge with clip (Hole punch included; 30 mil)	1.35		
2IDB	Plastic ID Badge with clip (Hole punch included; 30 mil; Front color, Back Black & White)	1.55		
IDP	ID Card Hole Punch	.08		
BL	Breakaway Lanyard	.48		
SBCL	Sort By Class (per student)	.05		
PR23	2½x3½ Color Annual Service Print	.36		
SI2H	2 - 1 ³ / ₄ " x 2 ¹ / ₂ " Service Prints	.36		
SI3H	1 - 21/4" x 31/4" Proof & 2 - Service Prints	.46		
3SPF	3 - UP Service Pack	.50		
5SPF	5 - UP Service Pack	.55		
7SPF	7 - UP Service Pack	.60		
DCU	Die Cut for 5 - UP or 7 - UP service pack	.08		
ADU	Adhesive for 5 - UP or ½ of 7 - UP service pack	.15		
PRSIDC	Press Printed "Keen Them Safe" ID Card (printed both sides)	55		

ID card or Badge proof will be sent for approval and must be returned within 10 business days for printing. The proof can be emailed if address is included on order form.

Please refer to pg. 8 for indexing guidelines.

Six standard fields we recommend are: Student First Name, Last Name, Grade, Homeroom, Teacher and Student ID.

Additional Fields:

- · School Year · Home Phone · Student Address
- · School Name · Emergency Phone · Barcode · Other



PRSIDC



Normal Delivery Time:

Service Items & ID Cards using School Data Program - 5 lab days

Service Items & ID Cards not using School Data Program - Call Lab Die cut & Adhesive - add 1 lab day

Data merge fee of \$30 may apply if both student name and student ID number are not included.

United Promotions, Inc. must receive your package printing orders in order to produce your service items





IDC - ID Card 7-UP Service Pack

PIDC - Plastic ID Card

Approx. image size (Image length):



• 1- 1 1/16 x 1 11/16 • 1- Wallet 2 3/8 x 3 1/4 • ID Card 2 3/16 x 3 5/16





- 1- 1 3/8 x 2 7/16, 1- 1 3/8 x 2 • 1- 1 x 2, 1- 1 x 1 1/2
- 1- 7/8 x 1 1/4
- 1- Wallet 2 3/16 x 3 1/8 • ID Card 2 x 3 1/8

Approx. image sizes:

3-UP Service Pack



7SPF

• 1½ x 2¼

• 21/4 x 31/4

• 1 x 1½

3SPF



Diecu



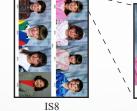


5SPF

INDEX PRINTS & LASER PRINTED SERVICE STICKER PRINTS

CODE	<u>ITEM</u>	COST
ISP	Photo paper Index Sheet 3/4" x 1" image size (max 36 images, filename below image)	1.75
IS8	Photo paper Index Sheet 21/4" x 35/6" image size (max 8 images, filename below image)	1.75
IS9	Photo paper Index Sheet Approx 1\%" x 2\\\" image size (max 9 images, filename below image)	
IS10	Photo paper Index Sheet Approx 13/4" x 25/8" image size (max 10 images, filename below image)	1.75
ISSP	36 - Laser Service Sticker Prints 11/4" x 15/8" (Die cut with adhesive back, student data below image, index fees may apply)	2.75 per sheet
	Other Sizes Available - Call Lab	









NOTE: Indexing fees may apply.

PICTURE DAY STICKERS

<u>CODE</u> <u>ITEM</u> <u>COST</u>

PRSPDS1 30-1"x2 5/8" Picture Day Stickers (rectangular) . \$0.60 PRSPDS2 30-1 1/2"x1 1/2" Picture Day Stickers (round). . . \$0.60

Custom Designs available, contact us for more information







PRSPDS1

PRSPDS2

PROOFS ON ENVELOPE INSTRUCTIONS & ENVELOPE PRINTING

- Price information will be inserted if provided (Insert stuffing fee \$.03 each).
- The number of package combinations is limited to a total of 15 package per order.
- All envelopes must be returned in shoot order, if not in order a \$25.00 sort fee applies.
- Design of package contents with faxed or email template \$12.50 setup charge plus \$.07 per side print fee (cost of env./flyer additional).
- Package contents can be formatted to fit on many different sizes, Proof Env., Prepay Env. and on the back of School/Sports bags.

ENVELOPE PRINTING

Design of package contents envelope layout (allow 5 days for creation)

Proof Envelope Printing 1 Side (black & white only)

Proof Envelope Printing 2 Sides (black & white only)

Modify Existing Prepay Flyer Fee

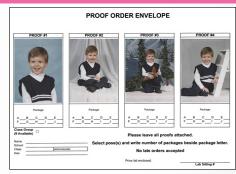
School/Sports/Dance & Custom Prepay Flyers - See Page 38

<u>CODE</u>	COST
DPC	12.50
PEP1	.07
PEP2	.13
MEPFF	5.00

PROOFS ON ENVELOPE

2½ x 3½ COLOR PROOFS ON 9X12 ENVELOPE

CODE	<u>ITEM</u>	COST
PRCE1	1-Pose, 2½ x 3½ Color Proof (envelope included)	.65
PRCE2	2-Poses, 2½ x 3½ Color Proofs (envelope included)	.89
PRCE3	3-Poses, 2½ x 3½ Color Proofs (envelope included)	1.13
PRCE4	4-Poses, 2½ x 3½ Color Proofs (envelope included)	1.37
PE912	Proof Envelope only (minimum of 100)	.19



PRCE4 - 4-POSE PROOF ENVELOPE

1-4 POSES BORDERED PROOFS ON 9X12 ENVELOPE

CODE	<u>ITEM</u>	COST
PRBE1	1-Pose 2½ x 3½ Bordered Proof (envelope included)	.72
PRBE2	2-Poses 2½ x 3½ Bordered Proofs (envelope included)	.92
PRBE3	3-Poses 2½ x 3½ Bordered Proofs (envelope included).	1.12
PRBE4	4-Poses 2½ x 3½ Bordered Proofs (envelope included).	1.32
PE912	Proof Envelope only (minimum of 100)	.19



PRBE4 - 4-POSE BORDERED PROOFS ON ENVELOPE

3½ x 5 COLOR PROOFS ON 6X9 ENVELOPE

CODE	<u>ITEM</u>	COST
PR351	1-Pose, $3\frac{1}{2}$ x 5 Color Proof (envelope included)	.69
PR352	2-Poses, $3\frac{1}{2}$ x 5 Color Proofs (envelope included)	1.14
PE69	6x9 Proof Envelope only (minimum of 100)	.17

Description of Purpose are measure on the description of the Control of Technology (1997) and the Control of Technology (1

PR351 - PROOF ENVELOPE

SNO - Studio Name Overlay - \$10.00 per job.

Minimum Order for Proofs on Envelopes - \$5.00

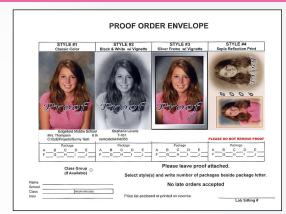
Normal Delivery Time: Proof on Envelope - 4 lab days

SCHOOLS • DAY CARES • ETC.

4 - 2½ x 3½ VARIETY PROOF ON ENVELOPE

CODE	<u>ITEM</u>	COST
PRVE	4 - 2½ x 3½ Variety Proof (envelope included)	.88
PRVEX	4 - 2½ x 3½ Winter Variety Proof (envelope included)	.88
PRVES	4 - 2½ x 3½ Spring Variety Proof (envelope included)	.88
PRVEF	4 - 2½ x 3½ Fall Variety Proof (envelope included).	.88
PE912	Proof Envelope (minimum of 100)	.19





PRVE - VARIETY PROOF ENVELOPE FALL

LASER PRINTED PROOFS ON ENVELOPE

LASER PROOFS ON ENVELOPE

CODE	<u>ITEM</u> <u>COST</u>
PRSDOP1	1-Pose, Color $1^{5}/_{8}$ x $2^{1}/_{4}$ Laser Proof on $8\frac{1}{2}$ x 14 Envelope64
PRSDOP2	2-Pose, Color $1^{5}/_{8}$ x $2^{1}/_{4}$ Laser Proof on $8\frac{1}{2}$ x 14 Envelope 74
PRSDOP3	3-Pose, Color $1^{5}/_{8}$ x $2^{1}/_{4}$ Laser Proof on $8\frac{1}{2}$ x 14 Envelope 84
PRSDOP4	4-Pose, Color $1^{5}/_{8}$ x $2^{1}/_{4}$ Laser Proof on $8\frac{1}{2}$ x 14 Envelope 94
PRSDOP5	5-Pose, Color $1^{5}/_{8}$ x $2^{1}/_{4}$ Laser Proof on $8\frac{1}{2}$ x 14 Envelope 1.04
PRSDOP6	6-Pose, Color $1^{5}/_{8}$ x $2^{1}/_{4}$ Laser Proof on $8\frac{1}{2}$ x 14 Envelope 1.14
PRSCIP	1-Pose Custom 2½ x 3½ Laser Proof on 6 x 9 Envelope 64
PRSCIP2	2-Pose Custom 2½ x 3½ Laser Proof on 6 x 9 Envelope 74
PRSCLP3	3-Pose Custom 2½ x 3½ Laser Proof on 9 x 12 Envelope 89
PRSCLP4	4-Pose Custom 2½ x 3½ Laser Proof on 9 x 12 Envelope 99

- Subjects must be consistently exposed.
- The first image is duplicated across the bottom in 5 different color effects.*
 - (Color, Color Cameo, Black & White, Sepia, Sepia Tint).
- Back printing not included (charge of .07 per env.)



6x9 Custom Envelope

* 8½x14 Envelope

PRESS PRINTED VARIETY PROOFS

PRESS PRINTED VARIETY PROOFS ON FLYER WITH PAY ENVELOPE

(color printing on front & back included)

CODE	<u>ITEM</u> <u>COS</u>
PRSPRVC	1-Pose Custom Variety Proof on Flyer (8½x14 Flyer with pay envelope)74
PRSPRVC2	2-Pose Custom Variety Proof on Flyer (8½x14 Flyer with pay envelope) 84
PRSPRVC3	3-Pose Custom Variety Proof on Flyer (8½x14 Flyer with pay envelope)94
PRSPRVC4	4-Pose Custom Variety Proof on Flyer (8½x14 Flyer with pay envelope) 1.04
DPCC	Design of custom proof flyer & package contents with faxed or email template25.00

Minimum Order for Proofs on Envelopes - \$5.00 Normal Delivery Time: Proof on Envelope - 4 lab days





PRSPRVC

Add-ons - add 1 to 2 lab days max

VOLUME PACKAGE PRINTS

Lab Color Corrected

PRESCHOOLS • DAY CARES • UNDERCLASS • PROMS • CAP & GOWN • SANTA CLAUS STORES/MALLS • GLAMOUR • CHURCH • FUND RAISING • FAMILY PACKAGES

UPI is capable of acquiring images from CDs, DVDs and from the internet through FTP. We recommend sending digital images as jpeg. Software approved by lab are ROES, Lab Link, GotPhoto, Express Digital, Photolynx Flow & OzE. Images must be cropped and keyed ready to print. Lab will color correct all images.

UPI Lab Link & ROES orders will receive a 2% discount off list price.

VOLUME PACKAGE PRINT PRICES ADDITIONAL SERVICES School Service Items (School CDs, Package ID, ID Cards, (Color•B&W•Sepia, Available from digital files.) CODE ITEM Proofs on Envelope.....pages 10-11 VP1 1.36 VP2H Quantity Prints, Groups, Big Printspage 13 .68 Composites & Mosaicspage 13 VP44 1.36 Trader Cards, Mag Covers, Admission Tickets.....page 16 **VP245** 2 - 4x5's..... .68 Acrylic Statuettes, Cutouts, Stand-Ups, Acrylic Prints page 17 VP46 .82 Photo Magnets, Calendars, Pennants, Homeplates...... page 18 VP57 .86 Buttons, Mirrors, Magnets.....page 18 1.36 VP2 2 - 5x7's....... Magnets, Message Prints, Mirror Magnets.....page 18 VP3H $1 - 3\frac{1}{2}x5 & 2 - Wallets...$.68 License Plate, Locker Printspage 19 VP60 1.36 Fun Packs, Bookmarks, Bag Tags, Key Tags......page 19 VP3 1 - 5x7 & 2 - 3½x5's 1.36 Keychains, Bag Tags, Luggage Tags, Dog Tags...... page 20 VP30H 1 - 4x6 & 2 - 2x3's..... .68 Mugs, Bottles, Steins, Mouse Pads, Tote Bags......page 20 **VP346** 3 - 4x6's..... 1.36 Banners, Wall Clings, Growth Charts......page 21 VP4H .68 BallStars Photo Balls, Rally Towel page 22 VP4 1 - 5x7, $1 - 3\frac{1}{2}x5 & 2 - Wallets$ 1.36 Blankets, T-Shirts, Beverage Insulators......page 22 VP5H $1 - 3\frac{1}{2}x5 & 4 - \frac{1}{2}$ Wallets..... .68 Dye Sub Plaques, Clipboards, Lunch Boxes page 23 VP65 2 - 3½x5's & 8 - ½ Wallets 1.36 Bumper Stickers, Mini Basketball Goals......page 23 VP5 1.36 1 - 5x7, 4 - Wallets..... Mini Bats, Car Flag.....page 23 VP6H .68 Seat Cushion, Action Pearl Prints & Metal Prints.....page 24 VP68 1.36 Puzzles, Big Heads, Fans, Flip Flops, Coasters.....page 24 1 - 5x7, 1- $3\frac{1}{2}x5$ & 4 - $\frac{1}{2}$ Wallets 1.36 Sticker Prints & Mini Print Magnetspage 25 VP6 1 - 5x7, 2 - Wallets & 4 - $\frac{1}{2}$ Wallets Tattoos, Sharemates, Teddy Bears, Ornaments......page 25 VP7 1.36 Portrait Package Magazine, Wrapping Paperpage 26 VP8H .68 Phone Snap Sockets, Thermal Tumblers, Playing Cards . page 26 VP86 1.36 Digital Groupmates, Memory Mates, Metal Prints page 27 VP8 1.36 Christmas Stockings, Chromaluxe Hardboard Panels.... page 28 VP9 1.36 Laser Etching, Face Masks, Neck Gaiters, Floor Decals page 28 VP26 8 - ½ Wallets & 18 - Mini Wallets..... 1.36 Pencil Drawings, Wood Veneer Printspage 29 VP13 10x13 2.40 Greeting Cards, Cut-Apart Cards, Gift Tags......page 29 VP14 3.45 11x14 Economy Express, Same Day Delivery ROES......page 30 VP16 12x16 7.75 Wedding, Senior, Candid, Studio.....page 31 VP20 Portrait Proofs, Proof Booklets, Proof Sheets......page 32 VP24 Templates, Photo Business Cardspage 33 VP30 Bordered Prints, Coffee Table Books......page 34 **GSF** Green Screen Fee (one background inserted by lab per pose) . Canvas Wraps & Prints, Rosewood Boxes, Tile........... page 35 (Images have to be properly exposed, additional charges & extra in-lab days Digital Retouching & Custom Designpage 35 will apply to improperly exposed images) Print Mounting, Gold Foil Stampingpage 36 **GSFAB** Each additional background inserted by lab . . .05 Print Spray, Print Texturing, Laminatingpage 36 Supplies, Customer Orders Larger Than 8x10 Size page 37 LUSR Limited Underclass School Retouching 2.35 Pre Pay Flyers, Press Printed Productspages 38-45 **CDW** CD with package (8 max images, image only) 2.15 PID Underclass School Package ID see page 8 Can be used for UPI LAB LINK & ROES Customer Built Packages (2% off list price) **CBP** Printing or Social Media Pearl paper add .40 for half unit, .80 for full unit & 1.50 for 10x13 **J PPPE** Pack 8x10 Packages in Window Envelope (per package) .12 and others **PPCPB** Pack 8x10 Packages in Clear Plastic Bag (per package) **CDW - \$2.15 PPWB BPNB** Bulk Pack (no bag) No Charge CDW - CD with package (See page 8) Prints larger than 8x10's see page 37 for cost of packaging PRICE EXAMPLE **Digital Volume Package setup fee** (per package) No Charge **CUSTOMER BUILT UPI LAB LINK** VP1 Exposures <u>must</u> be consistent, if not, pricing will come from page 31 VP2H Minimum Order on Volume Packages 5.00 VP8 8-Wallets 1.36 CDW CD with package 2.15 **Normal Delivery Times:** Subtotal 5.55 Digital Customer Built Packages - 3 lab days ROES / UPI Lab Link 2% Discount . - .11 Digital Lab Built Packages - 4 lab days

..... 5.44

OUANTITY PRINTS

Lab Color Corrected

ALIZED CODE

GROUPS • BIG PRINTS • COMPOSITES • MOSAIC PRINTS Bulk packed by class or team

			DDIN	EG.	TOTAL	vib comit
(QUAN	TITY	PRIN'	IS (per	quantity,	cost per print)
						ALIZED COD
	CODE	<u>ITEM</u>	1-4	5-49	50+	GO
	G45	4x5	.77	.62	.46	
	G46	4x6	.88	.69	.50	PN
	G55	5x5	.88	.75	.62	
	G57	5x7	.96	.82	.68	BG
	G510	5x10	1.75	1.45	1.10	
	G520	5x20	3.25	2.60	2.10	2222
	G530	5x30	5.25	4.25	3.25	SCSC
	G68	6x8	1.45	1.25	1.00	COMS
	G612	6x12	2.10	1.85	1.60	CCSC
	G88	8x8	1.76	1.56	1.36	MDCC
	G810	8x10	1.76	1.56	1.36	MPSC
	G812	8x12	2.55	2.20	1.80	MHRF
	G820	8x20	5.10	3.85	2.60	
	G824	8x24	5.55	4.30	3.05	400
	G1010	10x10	2.60	2.20	1.70	All Annahille
	G1013	10x13	3.95	3.20	2.40	4 9 9 9 9 9 A
	G1016	10x16	4.75	4.00	3.30	18 7 10 6 18
	G1018	10x18	5.45	4.50	3.50	
	G1020	10x20	5.75	4.75	3.70	
	G1024	10x24	6.45	5.20	4.00	.0
	G1030	10x30	7.65	6.15	4.60	East Coast Allstar 2015 - 201
	G1114	11x14	4.95	4.20	3.45	GROUP OVI
	G1120	11x20	6.60	5.25	3.95	WITH LO
	G1212	12x12	4.75	3.90	3.00	
	G1216	12x16	7.75	6.10	4.50	
	G1218	12x18	9.25	7.00	4.90	
	G1220	12x20	9.75	7.60	5.45	
	G1224	12x24	12.65	9.70	6.75	E. Campbell A. Woods C
	G1230	12x30	17.55	13.15	8.75	
	G1616	16x16	16.10	11.80	7.50	Precious DaVonte
	G1620	16x20	17.95	12.95	8.50	
	G1624	16x24	20.20	14.05	9.50	Kasaid Biosan
	G1824	18x24	22.20	16.35	10.50	
	G2020	20x20	22.20	16.35	10.50	
	G2024	20x24	26.40	19.20	12.00	Jaila Dyreese
	G2030	20x30	30.60	22.30	14.00	
	G2036	20x36	34.80	24.90	15.00	Damice Wille
	G2040	20x40	39.00	28.00	17.00	CUSTO
	G2424	24x24	34.00	24.00	14.00	Print s
	G2430	24x30	41.00	29.00	17.00	Times
	G2436	24x36	47.00	33.00	19.00	COM
	G2442	24x42	53.00	37.50	22.00	Submit
	G2448	24x48	59.00	41.50	24.00	Compo
	G2454	24x54	65.00	45.50	26.00	origina

Pearl paper & other sizes available, call lab **Inkiet Prints**

	111100		
G3040	30x40	69.00	Call lab for volume pricing
G3048	30x48	90.00	Call lab for volume pricing
G3240	32x40	80.00	Call lab for volume pricing
G3648	36x48	108.00	Call lab for volume pricing
G4040	40x40		Call lab for volume pricing
G4060	40x60	151.00	Call lab for volume pricing
60" Wid	le now	availahle	(unmounted only) call lah

OVERLAYS, TITLES & BORDERS ITEM COST

Group Overlay with or without Logo setup fee (Per Overlay) 3.00 (3 lines of type and a maximum of 40 characters per line.) Group Title with Personalized Names setup fee (Per Group) 9.00 (Up to 30 names \$9.00, additional names .10 per name) Border Groups setup fee (includes one border for entire order)... (3 lines of type and a maximum of 40 characters per line.) COMPOSITES **SCSC** Standard Composite Setup Charge (per class).......... 16.00 **COMSC** Complex Standard Composite Setup Charge (per class)

CCSC Custom Composite Setup Charge (per class, 45 min. max) MOSAIC PRINT 35.00 **MPSC** Mosaic Print Setup Charge

MHRFNP Mosaic High Resolution File (no print) 60.00





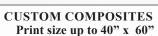


GROUP OVERLAY WITH LOGO

Group Title With Personalized Names

BORDERED GROUP









- Detailed View of Mosaic Print Images are modified to help create the mosaic look.

COMPOSITE INSTRUCTIONS

Submit every job with a completed Digital Composite Print Order Form, text file(s), original shoot and absentees. Include Composite Title, Print Size, Background Selection, Image Format, Font, etc. A low res proof will be sent by email. Two corrections to the initial proof are free. Additional changes to the layout of composite will be \$7.00 per change.

MOSAIC INSTRUCTIONS

Submit minimum of 600 images and a high res logo or other picture. The images will be duplicated as necessary to fill the logo and print. Specify print size and any additional text (ie. school name and school year). Proof will be emailed to customer for approval. One correction to initial proof is free. Additional changes to the layout of mosaic will be \$7.00 per change.

You will be invoiced for the Setup fee when initial proof is delivered. Indexing or Customer's Misspelling will be charged if applicable.

Additional instructions see www.upilab.com/composites

16x20 & larger unmounted prints will be rolled and shipped in tube GPCE 8x10 prints or smaller packed individually in window envelope 12 per Envelope 8x10 prints or smaller packed individually in Clear Plastic Bag10 per Bag **GPCP** GPCW 8x10 prints or smaller packed individually in White Bag, no window .09 per Bag Groups packed bulk (no bag) No Charge

Minimum Order - \$5.00 **Normal Delivery Time:** Quantity Prints - 4 lab days

Prints Larger than 8x10 see page 37 for cost of packaging Mounting & Laminating see page 36

as Add-Ons add - 1 to 2 lab days max

SPORTS & EVENT PACKAGE PRINTS

Lab Color Corrected

UPI is capable of acquiring images from CDs, DVDs and from the internet through FTP. We recommend sending digital images as jpeg. Software approved by lab are ROES, Lab Link, GotPhoto, Express Digital, PhotoLynx Flow & OzE. Images must be cropped and keyed ready to print. Lab will color correct all images.

UPI Lab Link & ROES orders will receive a 2% discount off list price.

SPORTS & EVENT PACKAGE PRICES

ADDITIONAL SERVICES

CODE	ITEM	COST	Quantity Prints, Groups, Big Prints	page 13
CODE		COST	Composites & Mosaics	page 13
EP1	1 - 8x10		Trader Cards, Mag Covers, Admission Tickets	page 16
EP2H	2 - 3½x5's		Acrylic Statuettes, Cutouts, Stand-Ups, Acrylic Prints	
EP245	2 - 4x5's	.78	Photo Magnets, Calendars, Pennants, Homeplates	
EP44	4 - 3½x5's	1.56	Buttons, Mirrors, Magnets	page 18
EP46	1 - 4x6	.88	Magnets, Message Prints, Mirror Magnets	
EP57	1 - 5x7	.96	License Plate, Locker Prints	page 19
EP2	2 - 5x7's		Fun Packs, Bookmarks, Bag Tags, Key Tags	
EP3H	$1 - 3\frac{1}{2}x5 & 2 - Wallets$		Keychains, Bag Tags, Luggage Tags, Dog Tags	
EP60	2 - 3½x5's & 4 - Wallets		Mugs, Bottles, Steins, Mouse Pads, Tote Bags	
EP3	$1 - 5x7 \& 2 - 3\frac{1}{2}x5$'s		Banners, Wall Clings, Growth Charts	
EP30H	1 - 4x6 & 2 - 2x3's		BallStars Photo Balls, Rally Towel	
EP346	3 - 4x6's		Blankets, T-Shirts, Beverage Insulators	
EP4H	4 - Wallets		Dye Sub Plaques, Clipboards, Lunch Boxes	page 23
EP4	1 - 5x7, 1- 3½x5 & 2 - Wallets		Bumper Stickers, Mini Basketball Goals	page 23
EP5H	1 - 3½x5 & 4 - ½ Wallets		Mini Bats, Car Flag	page 23
EP65	2 - 3½x5 & 8 - ½ Wallets	1.56	Seat Cushion, Action Pearl Prints & Metal Prints	page 24
EP5	1 - 5x7, 4 - Wallets		Puzzles, Big Heads, Fans, Flip Flops, Coasters	
EP6H	2 - Wallets & 4 - ½ Wallets		Sticker Prints & Mini Print Magnets	
EP68	4 - Wallets & 8 - ½ Wallets		Tattoos, Sharemates, Teddy Bears, Ornaments	
EP6	1 - 5x7, 1 - 3½x5 & 4 - ½ Wallets		Portrait Package Magazine, Wrapping Paper	
EP7	1 - 5x7, 2 - Wallets & 4 - ½ Wallets		Phone Snap Sockets, Thermal Tumblers, Playing Cards	
EP8H	8 - ½ Wallets		Digital Groupmates, Memory Mates, Metal Prints	
EP86	16 - ½ Wallets		Christmas Stockings, Chromaluxe Hardboard Panels	
EP8			Laser Etching, Face Masks, Neck Gaiters, Floor Deca	
	8 - Wallets		Pencil Drawings, Wood Veneer Prints	
EP9 EP26			Greeting Cards, Cut-Apart Cards, Gift Tags	
	8 - ½ Wallets & 18 - Mini Wallets		Economy Express, Same Day Delivery ROES	
EP13	10x13		Wedding, Senior, Candid, Studio	
EP14	11x14		Portrait Proofs, Proof Booklets, Proof Sheets	
EP16	12x16		Templates, Photo Business Cards	
EP20	16x20 Print (with package)		Bordered Prints, Coffee Table Books	
EP24	20x24 Print (with package)		Canvas Wraps & Prints, Rosewood Boxes, Tile	
EP30	20x30 Print (with package)	25.25	Digital Retouching & Custom Design	page 35
GSF	Green Screen Fee (one background inserted by lab per pose)	35	Print Mounting, Gold Foil Stamping	page 36
	(Images have to be properly exposed, additional charges & extra in-	lab days	Print Spray, Print Texturing, Laminating	page 36
GSFAB	will apply to improperly exposed images) Each additional background inserted by lab.	05	Supplies, Customer Orders Larger Than 8x10 Size	page 3 /
CDW	CD with package (8 max images, image only)	2 15	Pre Pay Flyers, Press Printed Products	pages 38-45
CDW	(on same pose)	2.13	Can be used	for
CDD	LIDI I A DI INIV. 6- DOEC Customes Duile De	1 (20/	School Name School Name	101

UPI LABLINK & ROES Customer Built Packages (2% off list price) **CBP**

7.92

Exposures <u>must</u> be consistent, if not, pricing will come from page 31 Minimum Order on Sports & Event Packages 5.00

PRICE EXAMPLES

CUS	TOMER BUILT ROES	5		DIGITAL	(0
S	PORTS PACKAGE			LAB BUILT PACKAGI	E (/
EP1	1-8x10	1.56			
EP5	1-5x7, 4Wallets	1.56	EP5	1-5x7, 4Wallets	1.56
PRSLTC8	8-Laminated Trader Cards	4.96	PRSLTC8	8-Laminated Trader Cards	4.96
Package Tota	ıl	8.08	Total		8.08
ROES / UPI	Lab Link 2% Discount	<u>16</u>			

Printing or Social Media and others **CDW - \$2.15**

LAB BUILT SPORT & EVENTS ORDER PROCEDURE

- (1) Shoot a numbered slate on the first frame of each CD
- (2) Number each CD in order shot.
- (3) Submit every job with a completed Print Order and copy of Run Sheets.
- (4) List the packages, contents and Add-Ons on the Run Sheet.
- (5) Add league name to each run sheet. Add team name under each child's
- (6) Fill out a trader card data sheet for each child ordering cards.
- 7) Submit each job individually in a Zip-Loc type bag.

Refer to page 6 for digital ordering methods using software.

Normal Delivery Time

Digital Customer Pre-Built Packages - 3 lab days Digital Lab Built Packages - 4 lab days Sports & Events Packages - 4 lab days Add-ons - add 1 to 2 lab days max

REGULAR GREEN SCREEN

This is only a small sampling of the variety of Green Screen Backgrounds we offer.

Go to our website http://www.upilab.com/greenscreen.html to view all categories and individual offerings.

CODE	<u>ITEM</u> <u>COST</u>
GSF	Green Screen Fee (one background inserted by lab per pose)
GSCF	Green Screen Complex Fee (one background inserted by lab per pose) 60
GSFAB	Each additional background inserted by lab (on same pose)05
	(If subject extends beyond background, a \$10 fee will be applied)









SANDWICHED (3D) GREEN SCREEN

- -This GS product is composed of three parts: 1) Background 2) Subject 3) Foreground.
- -Basic Green Screen photography tips still apply.

Proper lighting, no shadows on, or wrinkles in, the green screen itself.

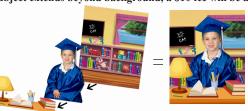
Plus the correct distance from subject to background.

-In addition, the subject must be properly posed to make the sandwich effect look more realistic. Usually a three quarter shot looks best.

Full length is ok but the feet are usually covered by part of the foreground.

- -A head and shoulder shot is too large for most of the 3D scenes.
- -To better predict the combined outcome, it would be best to send some test shots to the lab and order some test prints from them before the actual shoot.

CODE	<u>ITEM</u> <u>COST</u>
GSF	Green Screen Fee (one background inserted by lab per pose)
GSCF	Green Screen Complex Fee (one background inserted by lab per pose) 60
GSFAB	Each additional background inserted by lab (on same pose)05
	(If subject extends beyond background, a \$10 fee will be applied)











More templates are available

GREEN SCREEN CUTOUT SERVICE - MERGED GROUPS

Send in green screen images of the children posed for the individual picture and also as a straight on pose for the assembled group picture. We cut them out, add the background to the individual, assemble the group and add a background to it. All images are FTP'd back to you for order placement to the lab.

CODE	<u>ITEM</u>	COST
GSSIND	Green Screen Cutout Per Individual with or w/o background - 8	8x12 file
GSSMG	Green Screen Group Merging Fee w/background - 8x12 file (1	1-10 Subjects)4.00
GSSMG-20	Green Screen Group Merging Fee w/background - 8x12 file (1	11-20 Subjects)8.00
GSSMG-21+	Green Screen Group Merging Fee w/background - 8x12 file (2	21+ Subjects)12.00







PRICE EXAMPLE

CODE	DESCRIPTION	COST
GSSIND	9 - Individuals (at .50 ea)	4.50
	Group Merging Fee	
Total		8.50
	(Print costs are additional)	

TRADER CARDS (With team colors, name & individual name if provided)

Now in sets of 4

Use Excel Spreadsheet for player info, or go to www.upilab.com/catalog.html for forms

Check ROES for more trader card designs.

Build your orders with UPI LAB LINK & ROES and save 2% off list price.

2-SIDED TRADER CARDS

(Both sides of card are digital with the individual's name and image shown on the front. The player image and stats are shown on the back, if stats are provided.)

Press Printed (Laminated)

SET OF	CODE	COST
4	PRSLTC4.	2.75
8	PRSLTC8.	4.96
12	PRSLTC12	7.41
16	PRSLTC16	8.96

SET OF	CODE	COST
4	TC4	4.00
8	TC8	7.32
12	TC12	10.98
16	TC16	13.60

Pearl Photo Paper

SET OF	CODE	COST
4	MTC4	4.98
8	MTC8	8.86
12	MTC12	13.32
16	MTC16	15.56



Standard



All-American



1-SIDED TRADER CARDS

(Front side of card is digital with the individual's image and name, if name provided. Back side of card is blank.)

Press Printed (Laminated)

SET OF	CODE	COST
4	PRSPTC4	2.20
8	PRSPTC8	3.98
12	PRSPTC12	6.00
16	PRSPTC16	7.00

Lustre Photo Paper

SET OF	CODE	COST
4	1TC4	2.46
8	1TC8	4.26
12	1TC12	6.60
16	1TC16	7.76

Pearl Photo Paper

SET OF	CODE	COST
4	M1TC4	2.98
8	M1TC8	5.40
12	M1TC12	8.01
16	M1TC16	9.80







MAGAZINE COVERS (With team colors, name & individual name if provided)



Standard



Extreme



Dance



(S	<u>(</u>
N PER	N
	N
	N
ews & Stats Rising Star	N
Rising Star	N
	N

CODE	<u>ITEM</u>
MC10	8x10 Magazine Cove
MMC10	8x10 Pearl Magazine
MC13	10x13 Magazine Cov
MMC13	10x13 Pearl Magazin
MC20	16x20 Magazine Cov
MMC20	16v20 Pearl Magazin

Full Contact

CODE	<u>ITEM</u>	COST
MC10	8x10 Magazine Cover	1.54
MMC10	8x10 Pearl Magazine Cover	2.34
MC13	10x13 Magazine Cover	3.60
MMC13	10x13 Pearl Magazine Cover	4.98
MC20	16x20 Magazine Cover	13.25
MMC20	16x20 Pearl Magazine Cover	15.75

ADMISSION TICKETS

(DIE CUT)

CODE	<u>ITEM</u>	COST
MAT10	8x10 5 Admission Tickets (Pearl paper, die cut)	2.66
AT10	8x10 5 Admission Tickets (Laminated, die cut)	3.40
MAT10M	8x10 5 Admission Tickets (Pearl w/magnet back)	5.00
AT30	10x30 Big Admission Ticket	7.65
MAT30	10x30 Big Admission Ticket (Pearl paper)	9.65
AT36	12x36 Jumbo Admission Ticket	18.75
MAT36	12x36 Jumbo Admission Ticket (Pearl paper)	20.75

Note: Approx. size of 5 Admission tickets is 17/8"x 73/4" each after die cutting.



Normal Delivery Time
Customer built add-ons only - 3 lab days Lab built add-ons only - 4 lab days, As add-ons - add 1 to 2 lab days max

ADD-ONS

Lab Color Corrected

ACRYLIC STATUETTES

PREMIUM ACRYLIC STATUETTES

CODE	<u>ITEM</u>	COST	CODE	<u>ITEM</u>	COST
A4ST	4x6 (from 4x6 print)	13.95	PA4ST	4x6 Prem (from 4x6 print)	14.95
A5ST	5x7 (from 5x7 print)	15.95	PA5ST	5x7 Prem (from 5x7 print)	
A8ST	8x10 (from 8x10 print)	18.95	PA8ST	8x10 Prem (from 8x10 print)	
A8STWT	8x10 (individual with text plate)	18.95	PA8STWT	8x10 Prem (individual with text plate)	20.25
A8STTR	8x10 Trophy Statuette (text with individual)	18.95	PA8STTR	8x10 Prem Trophy Statuette (text with individual)	20.25
A13ST	10x13 (from $10x13$ print)	22.95	PA13ST	10x13 Prem (from 10x13 print)	25.95
A18ST	12x18 (from 12x18 print)	32.95	PA18ST	12x18 Prem (<i>from 12x18 print</i>)	36.95
A24ST	16x24 (from 16x24 print)	52.95	PA24ST	16x24 Prem (from 16x24 print)	59.95
3DB	3D Background (cost of statuette plus \$6.00)	6.00		(Statuette with 1/8" clear acrylic front with	
ASST	Additional Subjects (each)	1.00		cutout print in middle, back is 1/8" black acrylic)	

(Prices include 1 or 2 subjects, add 1.00 for each additional subject.)



ACRYLIC CUTOUTS (WITH MAGNET)

ACRYLIC STAND-UP

CODE	<u>ITEM</u>	COST
CO	Photo Acrylic Cutout (with magnet; from 31/8x	. 5.50 :4½ print
CO57	Photo Acrylic Cutout (with magnet; from 5x7)	. 7.50 print)
ECO	Exact Acrylic Cutout (with magnet; from 3½x	. 11.95 5 print)
ECO46	Exact Acrylic Cutout (with magnet; from 4x6)	. 13.95 <i>print)</i>
ECO57	Exact Acrylic Cutout	. 15.95

(with magnet; from 5x7 print)



CO

CODE **COST**

ASU57 5x7 Acrylic Print Stand-Up . . 16.50 ASU810 8x10 Acrylic Print Stand-Up. 19.95 ASU1013 10x13 Acrylic Print Stand-Up 24.95 ASU1114 11x14 Acrylic Print Stand-Up 26.95

> (Stand-up 1/8" clear acrylic front with print in middle, back is 1/8" black acrylic)

> > More designs available



ACRYLIC PRINTS

Acrylic Prints (with or without standoffs)

Pearl print mounted behind 1/4" Clear Acrylic

CODE	<u>ITEM</u>	COST
AP14	11x14 Acrylic Print	49.00
AP20	16x20 Acrylic Print	60.00
	20x24 Acrylic Print	
AP30	20x30 Acrylic Print	85.00

Standoffs

(set of 4, brushed aluminum, holes ~1" from corners) Medium Standoff (5/8" width x 1" length)....11.50 **SOM** SOL Large Standoff ($\frac{3}{4}$ " width x 1" length) 12.95



Closeup of Standoff

Normal Delivery Time - Customer built add-ons only - 3 lab days Lab built - 4 lab days, As add-ons - add 1 to 2 lab days max

CODE

FPN

PPN

MPPN

MWCP

PPN5

PHOTO MAGNETS

CALENDARS • MAGNETS

CODE	<u>COST</u>
IPM3	2-21/2x31/2 Individual Magnets 2.30
IPM4	4-2½x3½ Individual Magnets 3.60
IPM8	8-2½x3½ Individual Magnets 5.60
IPM51	1-3½x5 Individual Magnet 2.30
IPM5	2-31/2x5 Individual Magnets . 3.60
M2	2-4x5 Individual Magnets 3.60
M4	4-4x5 Individual Magnets 4.80
MM4	4-4x5 Ind. Magnets (<i>Pearl</i>) 5.60
RM4	4-4x5 Reflection Magnets 4.80
MR4	4-3½ Round Magnets 5.60
IPM46	1-4x6 Individual Magnet 3.60

ITEM





(Magnets are from same pose)

CODE	ITEM	COST
CM5	$2-3\frac{1}{2}x5$	Cal. Magnets 3.60
CL7	1-5x7 Ca	l. Magnet 3.60
CM7	2-5x7 Ca	l. Magnets 4.80
CL10	8x10 Cal	2.00
CL10M	8x10 Cal	. Magnet 4.80
CL13	10x13 Ca	ıl 3.95
WCCL10	8x10 Wal	1 Cling Calendar . 7.50

Calendars include the individual's name, team or school name and two team or school colors if provided.
Calendar will span a year. Updated Monthly.

2-3½x5 Calendar Magnets

PENNANTS

(Two selectable colors) **COST** 8 x 18 Felt Pennant





HOMEPLATE MAGNET

CODE ITEM **COST** HP55 2-5x5 Homeplate Magnets 4.95 HP10 10x10 Homeplate Magnet. 6.60



MAGNETS

Pearl paper with magnetic back

COST

. . .6.25

ROUND BUTTONS

CODE	<u>ITEM</u> <u>C</u>	<u>OST</u>
BT1	1-3½ Button Pin	1.80
BT2	2-3½ Button Pins (same Image)	3.10
B21	1-3½ Button Mirror	2.30
B22	2-3½ Button Mirrors (same Image)	3.80
B31	1-3½ Button Magnet	2.40
B32	2-3½ Button Magnets (same Image)	3.90
EBB	Easel back for button	.11



CODE **ITEM PRSSOM** 2 - Magnets (same image)





6" Diameter

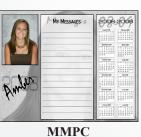
4.5"x7.25"

MAGNETIC MESSAGE PRINTS

Magnetic Message Prints (Erasable Surface, Dry erase only)

CODE	<u>ITEM</u>	COST
CHL	5x10 Chore List	4.95
MMP	8x10 Message Print	5.85
MMPC	8x10 Message Print Calendar	
	will span a year, Updated Monthly.)	





Printed on Pearl Paper



MMP

LOCKER MIRROR MAGNETS

Locker Mirror Magnets

CODE	<u>ITEM</u>	COST
LMHM7	5x7 Locker Magnet w/ Heart Mirror	4.65
LMRM7	5x7 Locker Magnet w/ Round Mirror	4.65







LMRM7

LICENSE PLATE

CODE	ITEM	6"x 12"	COST
MLPM	License	Plate Magnetic (Pearl paper, die cut)	6.25
LPL	License	Plate Laminated (die cut)	7.50
LPLM	License	Plate Laminated Magnetic (die cut)	8.50
LPMT	License	Plate Metal (approved for outdoor use)	10.25
LPF		Plate Frame	

Novelty items MLPM, LPL & LPLM, not recommended for outdoor use.

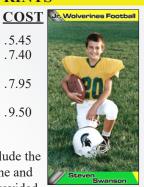


LOCKER PRINTS

CODE	<u>ITEM</u>	COST
LP	10x18 Locker Print	
MLP	10x18 Locker Print. (Pearl paper)	7.40
LPMB	10x18 Locker Print.	7.95

(with magnet back) MLPMB 10x18 Locker Print...9.50 (Pearl with magnet back)

Locker Prints and Pennants include the Individual, Team or School name and two Team or School colors if provided.



(Press Printed) FUN PACKS

(DIE CUT)



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2011	10	2011	Me ne.
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CODE	<u>ITEM</u>	COS'
PRSDH	Door Hanger Fun Pack	. 2.90
PRSFP	Fun Pack	. 2.90
PRSBTKT	5 Bag Tags & 10 Key Tags	. 2.90
PRS27KT	27 Key Tags	
PRSFPKT	Fun Pack with Key Tags	. 2.90
PRSFPBM	Fun Pack Bookmarks	. 2.90

Build your orders with UPI LAB LINK & ROES and save 2% off list price.



Fun Pack Bookmarks

(5 Bookmarks)





Fun Pack

(1 Ruler, 4 Bookmarks, 3 Bag Tags)

5 Bag Tags & 10 Key Tags



(Key chain not included)

Fun Pack with Key Tags



(1 Ruler, 4 Bookmarks, 5 Key Tags)

(Photo Paper)

BOOKMARKS • BAG TAGS • KEY TAGS • FUN PACK MAGNETS

(DIE CUT)

CODE	<u>ITEM</u> <u>COST</u>
BT4	4 Bag Tags (laminated & die cut)
MBM	5 Pearl Bookmarks (die cut only) 2.60
SMFPM	6 School Pearl Fun Pack Magnets 5.75
SMFPMH	3 School Pearl Fun Pack Magnets 4.50
CMFPM	6 Christmas Pearl Fun Pack Magnets 5.75
CMFPMH	3 Christmas Pearl Fun Pack Magnets 4.50
BTL	Bag Tag Loop (each)

Build your orders with **UPI LAB LINK & ROES** and save 2% off list price.

Visit www.upilab.com for info



3 School Magnets (die cut only)





4 Bag Tags





6 Christmas Magnets (die cut only)



Minimum Order - \$5.00

KEYCHAINS • KEYTAGS

CODE ITEM KCC1 1-Circular (dye-sub) KCC2 2-Circular (dye-sub) KCS 1-Square (dye-sub) KCS2 2-Square (dye-sub) KCM2 2-Mixed(KCCI/KCS) KCH 1-Heart (dye-sub).	COST 4.50 9) 6.85 4.50 6.85 (6.85) 6.85	KCM1 1½" x 1½"	KCF KCMG KCRA KCM1	ITEM 1-Football (dye-sub) 4.50 1-Megaphone (dye-sub) 4.50 1-Rectangle (dye-sub) 4.50 1-Metal Keychain (1" photo) 7.50 1-Premium Acrylic Cutout 11.95 (Extra material remains if small appendages) 3-Plastic Key Tags (dye-sub) . 1.70 1-Oval (Metal) (dye-sub) 4.60 1-Rectangle (Metal) (dye-sub) 4.60
Miranda KCS KCC1 2 ¼" Square 2 ¼" dia.	KCH 2½" x 2½" (Dye-sub Images on Both Sides Rei		KCRI 2½" x 1 ⁵	

BAG TAGS & LUGGAGE TAGS (with LOOP)

DOG TAGS

CODE	<u>ITEM</u>	COST
BLT2	Set of 2-two sided Bag Tags (2½"x 3½")	
BLT4	Set of 4-two sided Bag Tags (2½"x 3½")	5.75
ABT	Acrylic Bag Tag (3"x 5")	5.95
LTSR	Rect. Metal Luggage Tag 2-sides (2½"x 4¼")	6.25
LTLR	Rect. Plastic Luggage Tag 2-sides (3"x 5½").	6.30
LTMR	Plastic Luggage Tag 2-sides (2.75"x4")	
LTMR1	Plastic Luggage Tag 1-side (2.75"x4")	5.50



 $(2\frac{1}{2}$ "x $3\frac{1}{2}$ ")



ABT (3"x 5")



LTSR | LTLR $(2^{3/4}$ "x 4") $(3^{1/2}$ "

CODE ITEM COST DT1 1 - one sided Dog Tag . . . 4.20 2 - one sided Dog Tags . . 6.50 DT2 DT12 1 - two sided Dog Tag... 5.20 DT22 2 - two sided Dog Tags . . 7.45 **DTSF** Dog Tag Silencer Frame . .80

(frame goes around dog tag, cost of dog tag is extra)





Printed from same image. Chain included with Dog Tag.

DT1

MUGS • BOTTLES • STEINS

CODE ITEM PM11 11oz. Photo Mug	10.50 9.50 14.20 15.50			Bry Woo	TIS HESS PARTY OF CHOICE
NEW Thermal Mugs & Tumblers See Page	e 26 Mug 11oz.	Mug 15oz.	Travel Mug 14oz.	Bottle 20oz.	Stein 22oz.
Build your orders with UPI LAB LIN	IK & ROES and save 29	% off list price.	(Stainless Steel, no white background)	(Aluminum)	

MOUSE PADS

GUSSET BAGS / TOTE BAGS



Normal Delivery Time

BANNERS

CODE	<u>ITEM</u>	COST
Outdoor V	inyl Banners (16 mil, with 4 Grommets minimun	1)
BV2436	24x36 (Vinyl Banner)	17.50
BV2448	24x48 (Vinyl Banner)	20.50
BV2460	24x60 (Vinyl Banner)	24.95
BV2472	24x72 (Vinyl Banner)	29.95
BV2496	24x96 (Vinyl Banner)	40.00
BV3660	36x60 (Vinyl Banner)	38.95
BV3672	36x72 (Vinyl Banner)	46.00
BV3696	36x96 (Vinyl Banner)	60.00
BV4896	48x96 (Vinyl Banner)	80.00
HEM	1" Border Reinforcement On 4 Banner Sides	8.00
*Custom V	inyl Banners longer than 96 in. available at \$2	2.50 per square foot.
Indoor Ph	oto Paper Banners	
BP1030	10x30 (Photo Paper)	9.50
BP1036	10x36 (<i>Photo Paper</i>)	11.50
BP1042	10x42 (<i>Photo Paper</i>)	13.50
* .60 per m	inute design fee waived if built in ROES by c	ustomer.
MSDB	Multi-Shot Deluxe Action Banner Setup Fee	12.00
		6-













(Banners will be shipped back in roll form.)

WALL CLINGS

GROWTH CHART (All Wall Clings are Inkjet Fabric Print with Repositionable Adhesive Back)

Wall Cling Growth Chart

Wall Cling Growth Chart (12 x 43) 12.95

*Tear resistant self adhesive release backing. (Maximum width 42") Wall Cling

(Subject cut out) **CODE ITEM COST** WPC36 3ft Wall Cling............ 35.00 WPC48 4ft Wall Cling............ 43.00 WPC60 5ft Wall Cling 55.00 WPC72 6ft Wall Cling............. 69.00

Mini Wall Cling

CODE ITEM COST MWCR Round Wall Cling (13¾" dia) 11.75 **MWCF** Football Cling (17¾" long) . . 11.75 **MWCH** Homeplate Cling (12% x 12%) 11.75 **MWCM** Megaphone Cling (171/4 x 75/8) 11.75 **MWCP** Pennant Cling $(10^7/8 \times 23^3/4)$. . 13.50 WCCL14 Calendar Cling $(11x14) \dots 11.95$

Micro Wall Cling

	THE TO THE	
CODE	<u>ITEM</u>	COST
MCWCR	Round Wall Cling (8" dia)	7.25
MCWCF	Football Cling (101/4" long)	
MCWCH	Homeplate Cling $(7\frac{3}{4} \times 7\frac{3}{4})$.	7.25
MCWCM	Megaphone Cling $(13 \times 5\frac{1}{4})$.	7.25
MCWCP	Pennant Cling $(6^{7/8} \times 19^{3/4})$	8.50
WCCL10	Calendar Cling $(8x10)$	



WPC36





Calendar

CODE

WCGC

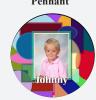
ITEM











Volleyball





COST

WCGC

Football

Customer built add-ons only - 3 lab days - Lab built add-ons only - 4 lab days - As add-ons - add 1 to 2 lab days max Minimum Order - \$5.00

Normal Delivery Time

ADD-ONS

Lab Color Corrected

BALLSTARS PHOTO BALLS

CODE	<u>ITEM</u>	COST	CODE	<u>ITEM</u>	COST
PBB	Baseball (with stand)	. 20.95	PMNBK	Mini Basketball (with stand)	. 29.95
PSB	Softball (with stand)	. 24.95	PFLBK	Fullsize Basketball (with stand).	. 48.95
PMNFB	Mini Football (with stand)	. 26.95	P3GB	3" Golf Ball (with stand)	. 19.95
PMDFB	Mid Football (with stand)	. 33.95	PPB	Pet Ball (with stand)	. 17.95
			PHP	Hockey Puck	. 17.95















Baseball **PBB**

Softball **PSB**

Mini Football **PMNFB**

Mini Basketball **PMNBK**

3" Golf Ball P3GB

Pet Ball PPB

Hockey Puck PHP



RALLY TOWEL

CODE ITEM

RT Rally Towel (Polyester, 11"x17.5").





COST



BLANKETS

CODE ITEM COST FPB Fleece Photo Blanket 56.95

Plush Photo Blanket. . 59.95 **PLPB**



Special order item; Allow up to two weeks for delivery. Blanket will be shipped from another location.

50" x 60"



T-SHIRTS

WHITE	T-SHIRT	
ITEM SIZE	CODE	COST
Kids Small	WKTSS	16.50
Kids Medium	WKTSM	16.50
Kids Large	WKTSL	16.50
Adult Small	WATSS	16.75
Adult Medium	WATSM	16.75
Adult Large	WATSL	16.75
Adult X-Large	WATXL	16.75
Adult XX-Large.	WATXXL	17.25
Image printed o	n front, ad	d \$4.00

to print second image on back. Available only in white.



BEVERAGE INSULATORS

BEVERAGE INSULATORS

CODE	<u>ITEM</u>	COST
BI1	Wrap Around with Velcro.	5.25
BI2	Flat With Bottom	5.95









Flat with bottom

Wrap around with velcro

DYE SUB PLAQUES (image printed on plaque)

CODE	ITEM COS	Τ
PL8	6 x 8 Plaque (4.75x6.75)	
PL10	8 x 10 Plaque (6.75x8.75) 17.95	
PL12	9 x 12 Plaque (7.75x10.75) 22.50	
PL10TW	9 x 12 Cherry Finish Plaque 13.95 (8x10 print assembled w/plexi and tacks, not dye sub	
	(8x10 print assembled w/plexi and tacks, not dye sub))
PL16	11½ x 16 Plaque (10.375x14.75) 34.00	
HPP6	6 x 6 Homeplate Plaque 14.95	
HPP10	10 x 10 Homeplate Plaque 24.50	
FBP	6¼ x 10½ Football Plaque 24.50	
RBP	8 ¹ / ₄ Round Ball Plaque 25.00	
PLSU	Plaque Setup Fee by lab 10.00	
NOTE:	Setup Fee waived if built by customer.	









ITEM



CLIPBOARDS

CODE	<u>ITEM</u>	COST
CLIP	Clipboard (9"x12", 2-sided).	18.95
CLIP1	Clipboard (9"x12", 1-sided).	16.95
CLIP69	Clipboard (6"x9", 2-sided)	14.50







CLIP69



CODE

SB

LB

LBT

SW





LUNCH BOX

Lunch Box.....

Lunch Box (with thermos)





COST

19.95

21.95

23.95

4.95

LBT (8½" x 6¾" x 4")

POLYESTER BUMPER STICKERS

CODE ITEM PRSBS Bumper Stickers (sheet of 2) . . 7.30



 $3\frac{1}{2}$ " x $10\frac{3}{4}$ " non-tear polyester with adhesive back. (approved for outdoor use)

MINI BASKETBALL GOAL

CODE COST ITEM MBG 20.50 Mini Basketball Goal . . (Backboard Size 7"x9") (Includes 4½" Dia. Plastic Basketball)



Small Plastic Basketball will not take an image



MINI BAT

CODE ITEM COST MBAT Mini Bat...........13.25 MBATS Mini Bat Stand. 4.50



CAR FLAG (WITH POLE)

CODE	ITEM	COST
DCF2	Double Ply 2	- Sided Car Flag (10½"x16") 17.75



ADD-ONS

Lab Color Corrected

SEAT CUSHION

PUZZLES

CODE	ITEM		<u>C(</u>
SC	Soot Cuchion	123/o v 127/o	10

OST 19.95

3/4" Foam Base



	(Printed on Pearl Paper)	
CODE	<u>ITEM</u>	COST
Z10	8x10 Puzzle (60 Piece on low-tack board)	12.95
Z10M	8x10 Puzzle Magnet (63 Piece)	14.95
ZK10	8x10 Kids Puzzle (6 Piece on acrylic,	14.95
	in 10"x12" border)	
Z13	10x13 Puzzle (99 Piece on acrylic)	18.95

Z16 12x16 Puzzle (165 Piece on acrylic) 20.95 Z20 16x20 Puzzle (221 Piece on acrylic) 27.95

> 2-Piece Wall Mount

ZK10

ACTION PEARL PRINTS

ACTION METAL PRINTS

CODE	<u>ITEM</u>	COST
AMD20	16x20 Action Pearl Print	20.20
AMD24	20x24 Action Pearl Print	31.40
MSDA	Multi Shot Deluxe Action Setup Fee .	12.00
(T.	argar Drint gizag available Call lab	

(Larger Print sizes available. Call lab.)

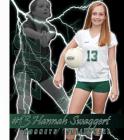




CODE	<u>ITEM</u>	COST
AMP16W	12x16 Action Metal Print	40.95
MSDA	Multi Shot Deluxe Action Setup Fee	12.00

2PM 2-Piece Wall Mount for Large Metal Print 7.00 (recommended for 12x16) ALE





2-SIDED FANS • BIG HEAD FANS

CODE	<u>ITEM</u>	COST
PRSFAN	Fan with wooden handle (1-299)	1.60
PRSFAN300	Fan with wooden handle (300-999)	1.45
PRSBHFAN	Big Head Fan with wooden handle	5.95









ITEM



COST

12.25

(7½"x7½" with wooden handle; one side color one side b&w)

COASTERS FLIP FLOPS

CODE

CRB

CCB

CODE	<u>ITEM</u>	COST
FFAS	Flip Flops Adult Small (9½")	13.95
FFAM	Flip Flops Adult Medium (10½")	13.95
FFAL	Flip Flops Adult Large (11½")	13.95
FFCS	Flip Flops Child Small (63/4")	13.50
FFCM	Flip Flops Child Medium (7½")	13.50
FFCL	Flip Flops Child Large (8¾")	13.50







(3½" Diameter with photo)

4 - Coasters (polyester with rubber backing)

STICKER PRINTS • MINI PRINT MAGNETS

TATTOOS

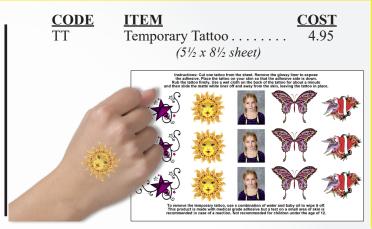
21 - Peel & Stick Prints or Mini Print Magnets

CODE ITEM SP Sticker Prints2.50 (6" x 10" Sheet die cut with Adhesive back) **MSP** Pearl Sticker Prints 3.05 (6" x 10" Sheet die cut with Adhesive back) Mini Print Magnets 4.65 (6" x 10" Sheet die cut with Magnet back) **MPM**





Approx. die cut size 11/4"x 15/8"



SHAREMATES

CODE ITEM COST 7.25 SHM8 8x10 Vinyl Fabric ShareMate Removable Stickers







(Other designs available, visit ROES.)

TEDDY BEAR

CODE TB1 TBTS

ITEM COST Teddy Bear (12" bear with photo t-shirt) 15.50 Tiny T-Shirt Only (with photo) 7.25



ORNAMENTS





ITEM CODE

MPO Metal Photo Ornament (2-sided)... 10.25 CPO Ceramic Photo Ornament (2-sided) 10.95 **SBF** Stand (brass finish) 2.50 **ECORN** 1-Exact Acrylic Cutout Ornament. 11.95

These items can be ordered through ROES or LabLink











Rectangle





Heart



COST



Ceramic & Metal Ornaments come with a white satin ribbon.

Snowflake

ADD-ONS

Lab Color Corrected

PORTRAIT PACKAGE MAGAZINE

CODE ITEM

COST PRSPPM Portrait Package Magazine.....

Includes a Magazine Cover, Calendar, and also a Color and B&W of the following:

1 - 8x10, 2 - 5x7, 4 - 4x5, 8 - Wallets, 8 - $\frac{1}{2}$ Wallets!

























WRAPPING PAPER (with images)

THERMAL MUGS & TUMBLERS

COST CODE ITEM PRSWRP Mini Photo Wrapping Paper (13"x19")



Visit ROES for all designs.

COST

CODE **ITEM** COST **TMW** Thermal Mug (White, 15 oz).... 21.50 **TMSS** Thermal Mug (Stainless Steel, 15 oz) 21.50

TTW Thermal Tumbler (White, 20 oz). 22.95

Thermal Tumbler (Stainless Steel, 20 oz) 22.95

(Dye-sublimated)





TMW

TTSS

PLAYING CARDS

CODE PRSDPC Deck of Playing Cards





PHONE SNAP SOCKET

CODE PSWSB **PSWSW**

Phone Snap Socket - Black, with Stickers 8.50 Phone Snap Socket - White, with Stickers 8.50 Phone Snap Socket Stickers (qty. 15) 2.75





PSWSB

Normal Delivery Time Customer built add-ons only - 3 lab days Lab built add-ons only - 4 lab days As add-ons - add 1 to 2 lab days max

Lab Color Corrected DIGITAL GROUPMATES

(With team colors, name & individual name if provided)

(Groupmate features a Team photo, Individual player photo, League name, Team name, Player name, Current year and two Team colors.)







Signature Series Groupmate

CODE	<u>ITEM</u>	COST
GM10	8x10 Groupmate	2.20
GM10M	8x10 Groupmate (w/magnet back)	4.95
MGM10	8x10 Pearl Groupmate	2.95
MGM10M	8x10 Pearl Groupmate (w/mag. back)	5.50
GM13	10x13 Groupmate	3.75
MGM13	10x13 Pearl Groupmate	5.15
GM20	16x20 Groupmate	13.25
MGM20	16x20 Pearl Groupmate	15.50

MEMORY MATES

CODE	<u>ITEM</u>	COST
SM	Small Memorymate (5x7 group, 3½x5 & 4 - ½ Wallets of individual, mount included)	3.75
SM2	Small Memorymate (5x7 group, 3½x5 & 2 - Wallets of individual, mount included)	3.75
SM3	Small Memorymate (5x7 group, 2 - 3½x5 of individual, mount included)	3.75
MM	Medium Memorymate (5x7 group, 5x7 & 4 - Wallets of individual, folder included)	4.40
LM	Large Memorymate ($8x10$ group, $5x7$ & 4 - Wallets of individual, folder included)	4.80



Small Memorymate- \$3.75



Medium Memorymate- \$4.40



Large Memorymate- \$4.80

METAL PRINTS

(white gloss surface one sided)

CODE	<u>ITEM</u> <u>COST</u>
MP7W	5x7 Metal Print
MP8W	8x8 Metal Print
MP10W	8x10 Metal Print
MP14W	11x14 Metal Print
MP12W	12x12 Metal Print
MP16W	12x16 Metal Print
WM4	4x4 Wall Mount Option for Metal Print 7.00
ALE	Aluminum Easel Option for Metal Print 2.50
2PM	2 Piece Wall Mount for Large Metal Print 7.00
	(recommended for 11x14 or larger)



2 Piece Wall Mount recommended for prints larger than 11x14



CODE	<u>ITEM</u>	COST
MP57WC	5x7 Metal Print Curved Concave.	15.95
MP57WCX	5x7 Metal Print Curved Convex	15.95
MP810WC	8x10 Metal Print Curved Concave	21.95
MP810WCX	8x10 Metal Print Curved Convex.	21.95
MP1114WC	11x14 Metal Print Curved Concave	34.95
MP1114WCX	X 11x14 Metal Print Curved Convex	34.95

Normal Delivery Time

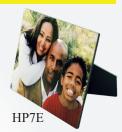
CHRISTMAS STOCKINGS

CHROMALUXE HARDBOARD PANELS

CODE	ITEM	COST
CHS	Christmas Stocking.	.10.25
	(Approx 16" length, clo	oth,
	Image size $4\frac{1}{2}$ " $x6\frac{1}{2}$ ")	



CODE	<u>ITEM</u> <u>COST</u>
HP5735	3½x5 & 5x7 Hinged Panel 13.95
HP7E	5x7 Hardboard Panel with Easel 12.95
HP6E	6x6 Hardboard Panel with Easel 12.95
HP10E	8x10 Hardboard Panel with Easel 15.95
HP102E	10x10 Hardboard Panel with Easel 17.95







HP10E

LASER PHOTO ETCHED PRODUCTS

CODE	Z ITEM	COST	CODE	<u>ITEM</u>	COST
ASF	Acrylic Snowflake Ornament (Approx 41/2 "x 41/2	") 10.95	TI66	Ceramic Tile etched image (6"x 6")	16.95
AHO	Acrylic Heart Ornament (Approx 41/2" x41/2")	. 10.95	TS	Tile Stand	2.50
ACW	Acrylic Candy Wreath Orn. (Approx 4½"x 4½")	10.95	CBB	Cork Bulletin Board (Approx 14"x 14")	. 13.95
ASM	Acrylic Snowman Ornament (Approx 41/2"x 41/2"	10.95	Other o	custom products available call lab for estimate	ed pricing.
TI44	Ceramic Tile etched image (41/4"x 41/4")	. 12.95		1	



ASF











TI44



6x6 Tile TI66



Cork Bulletin Board **CBB**

FACE MASKS/NECK GAITERS

CODE	<u>ITEM</u>	COST
LFM	Large Face Mask	7.50
SFM	Small Face Mask	6.50
NG	Neck Gaiter	8.95
SNG	Small Neck Gaiter	7.95

Place any Photo, Logo, Image or Design you like into the template. Create your very own style of mask for you or your customer!







SAFETY FLOOR DECALS

CODE	<u>ITEM</u> <u>COST</u>
SFD25	Set of 25 - Safety Floor Decals (6" Round) 49.00
SFD50	Set of 50 - Safety Floor Decals (6" Round)90.00
SFD100	Set of 100 - Safety Floor Decals (6" Round) . 160.00

Order through ROES to change the background color, and insert a logo to be displayed at the bottom of each decal.





Great for setting safety procedures at picture day or daily use!

PENCIL DRAWING

WOOD VENEER PRINTS





Vignetted,	Printed on Felt Cover Stock	
Front side COLOR	and back side BLACK AND	WHITE
CODE	<u>ITEM</u>	COST
PRS810PD	8x10 Pencil Drawing	. 2.50
PRS1114PD	11x14 Pencil Drawing	. 3.95
PRS1218PD	12x18 Pencil Drawing	. 5.50



CODE	<u>ITEM</u>	COST
PRS810WV	8x10 Wood Veneer Print	. 3.95
PRS1114WV	11x14 Wood Veneer Print	. 5.95
(Mounting	Recommended, see Page 36)	

PHOTO GREETING CARDS

Visit www.upilab.com/greetingcards.html for over 100 greeting cards.

CODE	<u>ITEM</u> (Minimum of 12 cards)	COST	
GCL	Standard or Bordered 4x8 Luster Greeting Card (with envelope).	.40	
PGCL	Premium 4x8 or 5x7 Luster Greeting Card (with envelope)	.56	(For press printed
GCM	Standard or Bordered 4x8 Pearl Greeting Card (with envelope)	.80	greeting cards use UPress .)
PCM	Premium 4x8 or 5x7 Pearl Greeting Card (with envelope)	.80	6 6
	Greeting Card Name imprinting available		
GCSUC	(3 lines, 28 characters max) - Setup charge	2.50	

Built in **ROES** no setup charge applied.

Standard

Bordered







Size: 4" x 8"

Premium



Size: 4" x 8"

5x7



Size: 5" x 7"

CUT-APART CARDS

CODE	ITEM COST	1
CAV	Valentines sheet (8 cards) 1.75	
CAE	8x10 Easter sheet (8 cards)1.75	
CAG	8x10 Graduation sheet (8 cards) 1.75	
CAW	8x10 Wedding sheet (8 cards) 1.75	



8x10 sheet Cut-Apart Cards

GIFT TAGS

CODE	<u>ITEM</u>	COST
PRSGT	24 Gift Tags (approx. 11/2"x 31/2").	2.95
	Other sentiments available	



ECONOMY EXPRESS

IN BY 5PM; SHIPS THE NEXT BUSINESS DAY

Envelope Available (per sitting)



- 1. ROES discount does NOT apply to Economy Express orders.
- 2. Next day delivery: In by 5pm; Ships the next day.
- 3. No individual color correction.
- 4. Credit card payments ONLY.
- 5. Shipping is not free. (Choice of shipping options)
- 6. Minimum order is \$5.00
- 7. We recommend you calibrate your monitor to the lab and send in a print test.

Packaged In Envelope orders						
PPPE	Pack Packages in Window Envelope	.12				
PPCPB	Pack Packages in Clear Plastic Bag	.10				
PPWB	Pack Packages in White Bag (no window)	.09				
Prints larger than 8x10 see page 37 for cost of packaging.						

	BULK PACK	ED (no bag)	PACKAGED IN	ENVELOPE
ITEM	CODE	COST	CODE	COST
2 - Wallets	EE23	.30	EEP23	.32
3½ x 5	EE35	.30	EEP35	.32
4x5	EE45	.30	EEP45	.32
4x6	EE46	.34	EEP46	.36
5x7 or half sheet	EEHS	.54	EEPHS	.58
8x8	EE88	1.02	EEP88	1.12
8x10 or full sheet	EEFS	1.02	EEPFS	1.12
10x10	EE10	1.24	EEP10	1.36
10x13	EE13	1.66	EEP13	1.86
11x14	EE14	2.10	EEP14	2.25
12x12	EE12	2.18	EEP12	2.58
16x20	EE20	12.75	EEP20	13.50
20x24	EE24	18.95	EEP24	20.95
20x30	EE30	22.95	EEP30	25.95
24x30	EE2430	27.95	EEP2430	32.95
24x36	EE36	32.95	EEP36	37.95

SAME DAY DELIVERY ROES

IN BY 10:00 AM; OUT BY 5:00 PM

PROOF PRICES

		<u>Pearl</u>	<u>re</u>	<u>Lust</u>	SIZE
	COST	CODE	COST	CODE	ITEM
Normal Delivery Times:	.66	SDMDPR23	.46	SDDPR23	$2\frac{1}{2} \times 3\frac{1}{2} \dots$
Same Day ROES	.76	SDMDPR35	.56	SDDPR35	$3\frac{1}{2} \times 5 \dots$
In by 10:00 am; Out by 5:00 pm	.76	SDMDPR45	.56	SDDPR45	4x5
	.85	SDMDPR46	.60	SDDPR46	4x6
Time Zone: Eastern Standard Time					

PRINT PRICES

SIZE	<u>Lust</u>	<u>re</u>	<u>Pear</u>	<u>l</u>	
ITEM	CODE	COST	CODE	COST	
3½ x 5	SDD35	1.05	SDMD35	1.25	
4x5	SDD45	1.05	SDMD45	1.25	
4x6	SDD46	1.20	SDMD46	1.50	
5x5	SDD55	1.20	SDMD55	1.50	
5x7 or half sheet	SDD57	1.32	SDMD57	1.72	Same Day ROES Instructions
8x8	SDD88	2.64	SDMD88	3.44	1. Visit our website at www.upilab.com/roes.html
8x10 or full sheet	SDD1	2.64	SDMD1	3.44	
8x12	SDD812	3.58	SDMD812	4.48	2. Click Launch Quick Ship ROES
10x10	SDD10	3.75	SDMD10	4.65	2. Chek Eaulen Quick Ship ROLS
10x13	SDD13	5.50	SDMD13	6.95	2 Cli-1- "C-4-1" 1 -h C D DOEC
11x14	SDD14	7.50	SDMD14	9.00	3. Click "Catalogs" and choose Same Day ROES
12x12	SDD12	7.50	SDMD12	9.00	1 0 1 1111 2000 1
12x16	SDD16	10.80	SDMD16	12.45	4. Start building your ROES order
16x20	SDD20	24.25	SDMD20	27.50	
16x24	SDD1624	27.25	SDMD1624	29.95	5. Individual Color Correction Included
20x20	SDD2020	30.50	SDMD2020	33.50	
20x24	SDD24	35.95	SDMD24	40.95	6. 2% Discount does not apply with Same Day ROES
20x30	SDD30	41.95	SDMD30	48.25	
24x30	SDD2430	51.95			
24x36	SDD2436	58.95			
24x42	SDD2442	66.95			

Minimum Order - \$5.00

WEDDING • SENIORS • CANDID • STUDIO • ORDERS & REORDERS

PRINT PRICES

PRINT PRICES							
PRINT SIZES	Lustre	Paper	Pearl I	aner			
ITEM	CODE	COST	CODE	COST			
1 - 8x10	D1	1.76	MD1	2.56			
2 - Wallets		.77	MD23	.97			
1 - 3½x5		.77	MD35	.97			
2 - 3½x5's	D2H	.96	MD2H	1.36			
4 - 3½x5's		1.76	MD44	2.56			
1 - 4x5		.77	MD45	.97			
1 - 4x6		.88	MD46	1.18			
2 - 4x5's		.96	MD245	1.36			
1 - 5x5	D55	.88	MD55	1.18			
2 - 5x5's		1.24	MD255	1.74			
1 - 5x7	D57	.96	MD57	1.36			
2 - 5x7's	D2	1.76	MD2	2.56			
$1 - 3\frac{1}{2}x5 & 2 - Wallets$	D3H	.96	MD3H	1.36			
$2 - 3\frac{1}{2}x5$'s & 4 - Wallets		1.76	MD60	2.56			
$1 - 5x7 & 2 - 3\frac{1}{2}x5$'s	D3	1.76	MD3	2.56			
1 - 4x6 & 2 - 2x3's		.96	MD30H				
3 - 4x6's		1.76	MD346	2.56			
4 - wallets	<u>D</u> 4H	.96	MD4H	1.36			
$1 - 5x7$, $1 - 3\frac{1}{2}x5 & 2 - Wallets$.		1.76	MD4	2.56			
1 - 3½x5 & 4 - ½ Wallets	D5H	.96	MD5H	1.36			
2 - 3½x5's & 8 - ½ Wallets		1.76	MD65	2.56			
1 - 5x7 & 4 - Wallets		1.76	MD5	2.56			
2 - Wallets & 4 - ½ Wallets		.96	MD6H	1.36			
4 - Wallets & 8 - ½ Wallets	D68	1.76	MD68	2.56			
1 - 5x7, 1 - 3½x5 & 4 - ½ Wallets 1 - 5x7, 2 - Wallets & 4 - ½ Wallet	Do	1.76 1.76	MD6	2.56			
8 - ½ Wallets		.96	MD7 MD8H	2.56 1.36			
16 - ½ Wallets		1.76	MD86	2.56			
8 - Wallets		1.76	MD80	2.56			
1 - 5x7 & 8 - ½ Wallets	Do	1.76	MD9	2.56			
8 - ½ Wallets & 18 - Mini Wallets	D26	1.76	MD26	2.56			
1 - 8x8		1.76	MD88	2.56			
1 - 8x12		2.55	MD812	3.45			
1 - 10x10		2.60	MD10	3.50			
1 - 10x13	D13	3.95	MD13	5.35			
1 - 10x18	D18	5.45	MD18	7.40			
1 - 11x14		4.95	MD14	6.45			
1 - 12x12		4.75	MD1212				
1 - 12x16		7.75	MD16	9.40			
1 - 16x20		17.95	MD20	20.20			
1 - 20x24		26.40	MD24	31.40			
1 - 20x30		30.60	MD30	36.85			
1 - 24x30		41.00					
1 - 24x36		47.00		,			
16x20 & larger unmounted prin				ube			
Pack 8x10 Prints (or smaller) in Wir	idow Envel	ope PPI	'E .12				
Pack 8x10 Prints (or smaller) in Cle							
Pack 8x10 Prints (or smaller) in Wh	nite Bag(no						
Bulk Pack (no bag)	BPNB	NO Ch					
Prints Larger than 8x10 see page 3	7 for cost of	of packaging	5				
LAB LINK & ROES built Prints		(2% Disco	unt off list	prices)			
ADDITIONAL SERVICE		,	55				
48 Wallet Special (wallets die cut, same in		9.48	MD48	13.98			
96 Wallet Special (wallets die cut, same im		17.76	MD96	26.76			
Wallet Gold Foil Setup (1 line, 1st name			1.12) 0				
Wallet Gold Foil Setup (1 line, 1st & la.							
Wallet Gold Foil Setup (2 lines, 2 lines							
Wallet Gold Foil Stamping (per Strike	max) WGBC	.22					
Goldstamp Setup (4x5-11x14 Prints & Fol		1.25					
Name Overlay on Wallets (per image)							
Die Cut Wallets (½ or full sheet, per sheet)		.40	Nori	nal De			
Accordion Cards 23/4x35/8 (6-panels, set of			Custo	mer built			
Standard Retouching (single head)	SDK	4.75	Digita	l Weddir			
Lookup Fee (per image)	LUF	1.75	Reord	ers • Sen			
Save the date magnets 3½x4 (set o	1 24. see nag	e 45 for price	ing) Add o	ns - add			

UPI is capable of acquiring images from CDs, DVDs or from the internet through FTP. We recommend sending digital images as jpeg. Software approved by lab are ROES, Lab Link, GotPhoto, Express Digital, Photolynx Flow & OzE. Images must be cropped and keyed ready to print. Lab will color correct all images.



Senior 6x8 Plaque see page 23



Display Folio see page 37

> Certificate see page 43



Press Printed Accordion Card - See Page 42





"Save The Date" Magnets - $3\frac{1}{2}x4$ - See Page 45

Digital Reorder Guide

As we obtain your files we can print your reorders from the original files. United Promotions, Inc. will store your original files for 30 days. Reorders placed within that time frame should be emailed to sales@upilab.com and it should reference the original six digit order number, order contents and image number so we can print the appropriate order. We recommend that you keep a copy of the original images as we cannot guarantee the safe keeping of all files or images.

1 8
Add-On Specialty Items see pages 16-29
Laser Etched Photo Products see page 28
Greeting Cards see page 29
Pencil Drawings see page 29
Wood Veneer Prints see page 29
Templates see page 33
Albums see page 34
Canvas Wraps & Prints see page 35
Digital Retouching see page 35
Custom Design see page 35
Finishing Services see page 36
Supplies, etc see page 37
Press Printed Products see pages 38-45

Delivery Times:
uilt in software - 3 lab days

ding • Candid • Studio Print Orders - 5 lab days Reorders • Senior Orders - 4 lab days

Save the date magnets 3½x4 (set of 24, see page 45 for pricing) Add ons - add 1 to 2 lab days max

Minimum Order - \$5.00

Studio Name Overlay (per order) SNO

Lab Color Corrected

PORTRAIT PROOFS

UPI is capable of acquiring images from CDs, DVDs or from the internet through FTP. We recommend sending digital images as jpeg. Software approved by lab are ROES, Lab Link, Express Digital, PhotoLynx Flow & OzE. Images must be cropped and keyed ready to print. Lab will color correct all images.

PROOFS

PROOF SIZES	Lustre	Paper	Pearl Paper		
<u>ITEM</u>	CODE	COST	CODE	COST	
$2\frac{1}{2} \times 3\frac{1}{2} \dots \dots$	PR23	.36	MPR23	.56	
$3\frac{1}{2} \times 5 \dots$. PR35	.46	MPR35	.66	
4x5	. PR45	.46	MPR45	.66	
4x6	. PR46	.50	MPR46	.75	
5x5	. PR55	.62	MPR55	.87	
5x7	. PR57	.82	MPR57	1.22	
8x10	. PR810	1.60	MPR810	2.40	

UPI LAB LINK & ROES orders will receive a 2% discount off list price.



Build your proofs with **ROES**

See page 34 for border options

Normal Delivery Time: Customer built - 2 lab days Digital Lab built - 3 lab days Proof Package Special - 4 lab days

	Lustre	Paper	Pearl Paper	
PROOF PACKAGE SPECIALS	CODE	COST	CODE COS	<u>ST</u>
1-8x10 & 2-4x5's (or combination of $1\frac{1}{2}$ sheets)	. PPS1	1.80	MPPS1 3.00	
1-8x10, 1-5x7 & 2-4x5's (or combination of 2 sheets)	. PPS2	2.40	MPPS2 4.00	
1-8x10, 2-5x7's & 2-4x5's (or combination of 2½ sheets)	. PPS3	3.00	MPPS3 5.00	

10.00

WEDDING • SENIOR • STUDIO PROOF BOOKLETS & PROOF SHEETS

		Lustre Paper		Pearl Paper	
ITEM		CODE	COST	CODE	<u>COST</u>
5x7	Proof Sheet	PB7	.82	MPB7	1.22
8x10	Proof Sheet	PB10	1.60	MPB10	2.40
Proof B	ook Assembly	PBA	5.00 (Clear front	cover with blac	ck back cover)
Texturii	ng see page 36				



5x7 Front Cover PBC7











You may build your own front cover or use our pre-made ROES templates.

Check ROES for numerous background themes available. You can order a whole book or single sheets.



8x10 Front Cover PBC10











Press Printed Books starting on page 39

PORTRAIT PRINT TEMPLATES • PHOTO BUSINESS CARDS Page 33

Lab Color Corrected

CLASSIC TEMPLATES

	Lustre Paper		Pearl Pa	<u>aper</u>
<u>ITEM</u>	CODE	COST	CODE	COST
5x10 Template	T510	2.00	M510	. 2.80
5x32 Template	T532	5.50	M532	. 7.25
8x10 Template	T10	2.00	MT10	. 2.80
10x13 Template	T13	4.20	MT13	. 5.60
10x20 Template	T1020	6.00	MT1020	. 8.20
10x30 Template	T1030	7.90	MT1030	. 10.25
11x14 Template	T14	5.20	MT14	. 6.70
16x20 Template	T20	18.20	MT20	. 20.45



Build your orders with UPI LAB LINK & ROES and save 2% off list price.

Normal Delivery: Customer Built Templates - 3 lab days Lab Built - 5 lab days As Add On - 1 to 3 lab days max









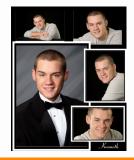
Steven and Laura



April 30th 201

DESIGNER TEMPLATES

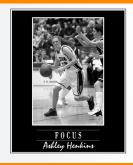


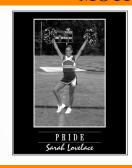


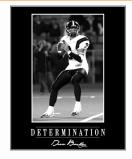




MOTIVATIONAL TEMPLATES









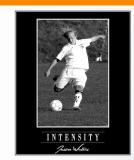


PHOTO BUSINESS CARDS

CODE	(Digital Custom Design fees may apply)	COST
MBC1	2x3½ Pearl Photo Paper Business Cards, set of 100	 25.00
MBC2	2x3½ Pearl Photo Paper Business Cards, set of 200	 46.00

See page 42 for press printed business cards & magnets

Normal Delivery:

Photo Business Cards As Add Ons - add 1 to 2 lab days max

Photo Business Card 2 x 3½ Standard

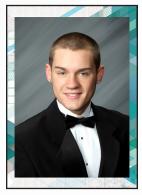


Minimum Order - \$5.00

BORDERED PRINTS

Many of our group borders have been converted to borders on any package print; from single 8x10s to multi photo sizes on a single sheet. In addition, there are new designs shown on this page. These and more are available in our ordering software as Bordered Prints.





















RENAISSANCE VENTURA LEATHER COFFEE TABLE BOOKS

~~~	(Cost of prints included)	~ ~ ~ ~
<b>CODE</b>	<u>ITEM</u>	<b>COST</b>
VA820	8x8 Ventura Album (10 Inserts/ 20 Prints)	117.00
VA840	8x8 Ventura Album (20 Inserts/ 40 Prints)	142.00
VA1020	10x10 Ventura Album (10 Inserts/ 20 Prints).	148.00
VA1040	10x10 Ventura Album (20 Inserts/ 40 Prints).	178.00
VA1220	12x12 Ventura Album (10 Inserts/ 20 Prints).	156.00
VA1240	12x12 Ventura Album (20 Inserts/ 40 Prints).	190.00
VAMT	Machine Linen Texturing (per print)	.50

Present your clients with this high quality photo book. Leather covers feature square cameo window openings for customization. Your photographic prints are mounted onto deluxe inserts to create a beautiful professional product. Perfect for studios.



Normal Delivery: Customer Built Books - 3 lab days Lab Built - 5 lab days

Minimum Order - \$5.00

Lab Color Corrected

#### CANVAS WRAPS (On stretcher frame) & CANVAS PRINTS (Unmounted)

Standard Canvas Wrap	<b>Premium Canvas Wrap</b>	<b>Canvas Print</b>
( ⁵ / ₈ " Stretcher Bar )	(1 ³ / ₈ " Stretcher Bar)	( Unmounted )
ITEM CODE COST	CODE COST	CODE COST
$8 \times 10$ CW10 $\overline{.45.95}$	PCW1048.95	UCP10 13.95
11x14 CW14 57.95	PCW1460.95	UCP14 24.95
10x20 CW102065.95	PCW102069.95	UCP1020 28.95
12x24 CW1224 77.95	PCW122482.95	UCP1224 30.95
16x20 CW20 79.95	PCW2084.95	UCP20 32.95
20x20 CW202085.95	PCW202090.95	UCP2020 36.95
20x24 CW24 94.95	PCW24100.95	UCP24 41.95
20x30 CW30112.95	PCW30119.95	UCP30 45.95
24x24 CW2424 .106.95	PCW2424. 113.95	UCP2424 43.95
24x30 CW304 139.95	PCW304148.95	UCP304 53.95
24x36 CW36 159.95	PCW36169.95	UCP36 64.95
30x30 CW3030 .166.95	PCW3030. 177.95	UCP3030 78.95
30x40 CW40 182.95	PCW40194.95	UCP40 89.95
Other sizes available, call l	ab.	(Unmounted Canvas
Other sizes available, call I (Printed on high quality car	nvas, wrapped around	Print will be exact s

Print will be exact size

with 2" white border on all sides.)



Canvas Wrap

#### **ROSEWOOD BOXES**

#### **COLOR GLOSSY CERAMIC TILE**

<b>CODE</b>	ITEM	COST
RJB	Rosewood Jewelry Box (6"x6"x23/4" with tile image).	20.95
RHB	Rosewood Heart Box (5"x4½"x2" with tile image)	25.95
PH	Rosewood Pencil Holder (5"x5"x2" with tile image).	16.95



stretcher frame)





COST **CODE ITEM** 4CGT 4¹/₄x4¹/₄ Color Glossy Ceramic Tile . . 6.95 6CGT 6 x 6 Color Glossy Ceramic Tile . . . 10.75 TS Tile Stand .....



Standard

Canvas Wrap



#### **DIGITAL RETOUCHING**

CODE	ITEM	<b>COST</b>
LUSR	Limited Underclass School Retouching (Per head)	2.35
SDR	Standard Digital Retouching	4.75
DR1	Remove Red Eyes	2.00
DR2	Brighten Eye Colors - Whiten Eye Whites	4.00
DR3	Glasses Glare Removed (minimal glare)	5.00
DR4	Remove Eyeglass Shadows	5.00
DR5	Whiten Teeth	5.00
DR6	Braces Removal	12.00
DR7	Soften/Change Facial Glare	5.00
DR8	Stray Hair Removal	5.00
DR9	Remove Blemish - Neck, Hands, Arms, Legs, etc	5.00
	Heavy Retouching	
DR20	Remove Small Object from Image	9.00
DR21	Remove Medium Object from Image	15.00
DR22	Remove Large Object from Image	30.00
DR30	Combine 2 Images	40.00
DR32	Open Eyes (provide eyes in another image or neg)	20.00
DART	Digital Artwork or Restoration (per minute)	.60
DRCD	Digital Retouched Image CD	5.00
	(Include a proof with instructions. Clearly mark what is to be re	
DCD	Digital Custom Design	

#### **Normal Delivery Times:**

Canvas Wraps, Digital Retouching, Custom Design - 5 lab days As add-on - add 1 to 2 lab days max

#### **Retouching Guide**

**Limited Underclass School Retouching** will remove minor blemishes only.

**Standard Digital Retouching** service will remove blemishes, moles (upon request) and softening or removing lines on face only.

**DIGITAL ARTWORK OR RESTORATION** 





DART Digital Artwork - \$.60 per minute

#### FINISHING SERVICES

#### PRINT MOUNTING (cost of print is additional)

		t Board	(White 3)	Board /16" High isity)		e Board / 2mm)	Black	l-Outs* k Edge ' thick)		Board "thick)		Mounts textured)	Frame	tcher Mounts textured)	Frame	tretcher Mounts textured)
SIZE	PRICE	CODE	PRICE	CODE	PRICE	CODE	PRICE	CODE	PRICE	CODE	PRICE	CODE	PRICE	CODE	PRICE	CODE
5x7	4.50	MB7	4.75	FB7	5.50	SB7	17.00	SO7	N/A	N/A	5.00	PM7	8.10	SF7	10.00	SFO7
8x10	6.25	MB10	6.50	FB10	6.95	SB10	22.00	SO10	7.25	UB10	7.00	PM10	9.95	SF10	14.00	SFO8
8x12	7.00	MB812	7.00	FB812	7.70	SB812	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10x10	7.00	MB1010	7.00	FB1010	7.70	SB1010	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10x13	8.50	MB13	8.25	FB13	9.25	SB13	N/A	N/A	10.00	UB13	8.00	PM13	N/A	N/A	N/A	N/A
10x20	8.95	MB1020	8.95	FB1020	9.95	SB1020	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11x14	9.25	MB14	9.00	FB14	10.20	SB14	30.00	SO14	12.50	UB14	10.00	PM14	13.00	SF14	20.00	SFO14
12x12	9.25	MB12	9.00	FB12	10.20	SB12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12x16	9.75	MB16	9.50	FB16	10.75	SB16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12x18	9.95	MB1218	9.95	FB1218	12.00	SB1218	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16x16	11.25	MB1616	10.95	FB1616	14.00	SB1616	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16x20	12.95	MB20	13.50	FB20	16.00	SB20	54.00	SO20	18.00	UB20	16.50	PM20	22.00	SF20	26.00	SFO20
16x24	20.95	MB1624	19.95	FB1624	20.00	SB1624	58.00	SO1624	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
20x20	22.50	MB2020	21.00	FB2020	23.00	SB2020	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
20x24	25.95	MB24	24.50	FB24	26.00	SB24	64.00	SO24	28.00	UB24	26.00	PM24	28.00	SF24	35.00	SFO24
20x30	29.95	MB30	28.50	FB30	32.00	SB30	80.00	SO30	32.00	UB30	N/A	N/A	N/A	N/A	N/A	N/A
24x24	29.95	MB2424	28.50	FB2424	32.00	SB2424	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
24x30	38.95	MB2430	34.50	FB2430	38.00	SB2430	N/A	N/A	40.00	UB2430	N/A	N/A	N/A	N/A	N/A	N/A
24x36	45.95	MB2436	40.50	FB2436	44.00	SB2436	N/A	N/A	46.00	UB2436	N/A	N/A	N/A	N/A	N/A	N/A
24x42	50.95	MB2442	45.00	FB2442	50.00	SB2442	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
30x40	54.95	MB3040	47.00	FB3040	54.00	SB3040	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
32x40	56.95	MB3240	49.00	FB3240	59.00	SB3240	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
40x60	N/A	N/A	108.00	FB4060	N/A	N/A	N/A	N/A	110.00	UB4060	N/A	N/A	N/A	N/A	N/A	N/A

Other sizes available - call lab All 16x20 and larger products add \$5.00 surcharge per shipping box.

*with 4 hanging holes in back 30" and larger products do not receive free shipping, freight charges apply.

#### GOLD OR SILVER FOIL STAMPING (Setup fee plus .19 per strike)

CODE		COST
WGSU1	Wallet Gold or Silver Foil Stamping setup fee (1 line, first name only)	5.75 per name
WGSU1L	Wallet Gold or Silver Foil Stamping setup fee (1 line, first and last name)	6.50 per name
WGSU2	Wallet Gold or Silver Foil Stamping setup fee (2 lines, 2 lines max)	7.50 per name
GSUP	4x5 thru 11x14 Prints, Mounts & Folders Gold or Silver Foil Stamping setup fee (2 lines max)	10.50 per name
	Foil Stamping (per strike)	

#### MATTE OR LUSTER PRINT SPRAY PRINT TEXTURING **ITEM MATTE LUSTER ITEM** COST CODE PT7 **COST** MS7 LS7 $\overline{5}$ x7 and smaller..... ..... 1.85 $\overline{5x7}$ and smaller . . . . . . . . . .40 LS10 LS14 LS20 PT10 PT14 MS10 8x8, 8x10, 10x10 . . . . . . . . . 2.10 8x8, 8x10, 10x10.....50 MS14 MS20 10x13, 11x14..... 16x20, 16x24..... .80 4.50 PT20 MS24 MS30 LS24 PT24 20x20, 20x24..... 5.00 LS30 **PT30** 20x30..... 5.50 **MS40** LS40

#### **LAMINATING**

CODE	ITEM	COST	CODE	ITEM	COST
LA7	$\overline{5x7}$ and smaller	1.50	LA2030	20x30, 24x24	8.00
LA10	6x8, 8x8, 8x10, 10x10	2.00	LA2040	20x30, 24x24	10.00
LA14	8x12, 8x20, 10x13, 11x14	2.50	LA2436	24x36	12.00
LA20	10x20, 12x16	3.00	LA2442	24x42	14.00
	10x24, 12x20				
LA30	10x30	4.25	LA2460	24x60	20.00
LA1620	16x20	4.50	LA2472	24x72	24.00
LA1624	16x20 16x24, 20x20	5.50 Other sizes available	LA3040	30x40	18.00
LA2024	20x24	6.75 call lab	Nor	mal Delivery Time: Add- 1	

#### SUPPLIES

Prices subject to change without notice.

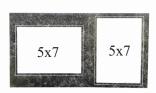
#### **FOLDERS • MOUNTS**

<b>CODE</b>	<u>ITEM</u>	<b>COST</b>
SMM	Small Memorymate Mount (5x7 group & 4x5 individual)	1.05
MMF	Medium Memorymate Folder (5x7 group & 5x7 individual)	1.25
LMF	Large Memorymate Folder (8x10 group & 5x7 individual)	1.50
BKM	Backpack Memorymate	1.05
SDM	School Days Memorymate	1.05
GF57	5x7 Gray Folder	.75
GF	8x10 Gray Folder	.95
BF8	Folio (Black & Gold 8x10 Folio: without print & certificate)	2.50





Small Memorymate (With or without sports figures) Mount SMM



Medium Memorymate Folder MMF



Large Memorymate Folder LMF



Mount

**BKM** 



School Days

Memorymate Mount

SDM











8x10 Black & Gold Folio BF8

#### MISCELLANEOUS SUPPLIES

<b>CODE</b>	<u>ITEM</u>	<b>COST</b>	CODE ITEM	<b>COST</b>
ENV-10	8x10 Mailing Envelope	.70	810WE 8x10 Window Envelope	.14
ENV-14	11x14 Mailing Envelope	.95	1114WE 11x14 Window Envelope	.35
CS10	8x10 Cardboard Sheet	.19	57WB 5x7 White Bag	.09
CS14	11x14 Cardboard Sheet	.28	810WB 8x10 White Bag	.11
PE69	6x9 Proof Envelope (minimum of 100)	.17	1114WB 11x14 White Bag	.15
PE912	9x12 Proof Envelope (minimum of 100).	.19	1620WB 16x20 White Bag	.26
MT	Mailing Tube (3" diameter)	5.00	810CPB 8x10 Clear Plastic Bag	.12
BW35	3x5 Bubble Wrap Bag	.14	1114CPB 11x14 Clear Plastic Bag	.16
68GB	6x8 Group Bag (with window)	.13	1620CPB 16x20 Clear Plastic Bag	.22
			SL Shipping Labels	Free

# CUSTOMER ORDERED PRINTS LARGER THAN 8X10 (from pages 12, 13, 14, 30 & 31) CODE ITEM COST CODE ITEM

CODE	TTENT	<u> </u>	CODE	TTEM	<u> </u>
PPE14	Pack 11x14 in Window Envelope			Pack 11x14 in Clear Plastic Bag	.15
PPWB14	Pack 11x14 in White Bag	.14	PPCPB20	Pack 16x20 in Clear Plastic Bag	.20
PPWB20	Pack 16x20 in White Bag			Pack larger than 16x20 Clear Plastic Bag	

#### PREPAY FLYERS

Lab Color Corrected

#### GENERIC PREPAY FLYERS WITH COIN ENVELOPE

<b>CODE</b>	<b>ITEM</b> (Prepay Flyer size 8½"x14")	COST	<b>CODE</b>	<u>ITEM</u>	<b>COST</b>
PSPF	Preschool Prepay Flyer (flyer only, printing extra)	11		Design of package contents	12.50
EPF	Elementary Prepay Flyer (flyer only, printing extra		PEP1	Prepay Flyer Printing 1-side (Black and White, printing only)	.07
PPF	School Prepay Flyer (flyer only, printing extra)		CPEP1		1.4
SPF	Sports Prepay Flyer (flyer only, printing extra)		CPEPI	Prepay Flyer Printing 1-side (Color, printing only)	.14
DPF	Dance Prepay Flyer (flyer only, printing extra)		MEPFF	Modify Existing Prepay Flyer Fe	ee 5.00

- Price information will be printed on back of prepay flyer.
- \$12.50 design setup charge plus cost of printing fee.
- Normal Delivery 2-3 Days (call Press Department)



#### CUSTOM PREPAY FLYER WITH COIN ENVELOPE PRINTING

<u>CODE</u>	ITEM (Custom Prepay Flyer size 8½"x14")	COST			
PRSCPF2	Custom Prepay Flyer (2-sides black & white)	.21			
PRSCPF1	Custom Prepay Flyer (1-side color, 1-side Blank)	.23			
PRSCPF	Custom Prepay Flyer (1-side color, 1-side B/W)	.25			
PRSCPFC2	Custom Prepay Flyer (2-sides color)	.35			
DPCC	Design of Custom Front & Back package contents	25.00 _			
Minimum Order - 100 Pre Pay Envelopes					

Custom design your own prepay flyers!

(Dance Sample)

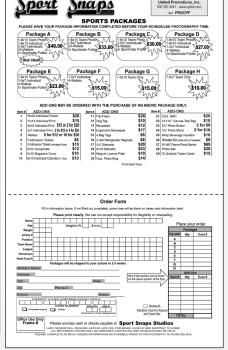


(Green Screen Sample)









(Back Printed Prepay Flyer Example)

Normal Delivery: 3-5 lab days (call Press Department)

Lab Color Corrected

#### PRESS PRINTING DESIGN FEE

There is no design fee if the customer builds their order using UPress, Yearbook software or press-ready layout (PDF). If the lab designs the product for the customer, the design fee will be \$0.60 per minute.

<b>CODE</b>	<u>ITEM</u>	<u>COST</u>
PRSDF	Lab-Built Press Printed Design Fee (per minute)	.60

#### WALL CALENDARS

### 13 - Month 8½ x 11 Wall Calendar

100# Gloss Cover 80# Text

 $(8\frac{1}{2}x11 \text{ Saddle Stitched Calendar, opens up to } 11x17)$ 



	UPI Lab Code	PRSCL811-1	PRSCL811-5	PRSCL811-100	
	Calendar Qty.	1-4	5-99	100+	
	# Pages	1-4	5-99		
•	<b>28</b> pages (13 Month)	\$15.50	\$8.50	\$5.50	
	UPI Lab Code	PRSFRC811-1	PRSFRC811-5	PRSFRC811-100	
	32 pages (13 Month) Fundraiser Calendar	\$16.50	\$9.50	\$6.50	

- * Takes one page for image & one page for month.
- **13 month Fundraiser Calendar will include 4 extra template pages in order to sell ads.

Additional pages for ads available.

#### **Additional Services Available:**

<u>ITEM</u>	COST
Replace Standard Cover with 100# Linen Paper add	25/calendar
Replace Standard Cover with 100# Pearl Paper add	50/calendar
Additional Pages (each, use increments of 4)	20/page
	Replace Standard Cover with 100# Linen Paper add

#### PRESS READY SOFT COVER BOOKS

**Standard**: 8.5x11, Saddle-Stitched, 100# Gloss Cover, 80# Text Gloss, Full Color All Surfaces (1 page per side)

	Base Charge + (# of pages per book) = Price per book									
	Page Count must be multiple of 4, and includes front cover, inside front, inside back, and back cover									
Quantity	Quantity         1-4 Books         5-24 Books         25-49 Books         50-74 Books         75-150 Books         151-250 Books         251-350 Books         351-450 Books         450+ Books								450+ Books	
Item Code         PRSB811-1         PRSB811-5         PRSB811-25         PRSB811-50         PRSB811-75         PRSB811-151         PRSB811-251         PRSB811-35								PRSB811-351	PRSB811-450	
Base Charge	\$8.50	\$5.50	\$3.70	\$2.50	\$1.60	\$1.20	\$1.00	\$.80	\$.60	
Per Page Charge	\$.20	\$.20	\$.20	\$.20	\$.16	\$.16	\$.16	\$.16	\$.16	

<b>CODE</b>	<u>ITEM</u>	<b>COST</b>
PRSBPG	Press Ready (1-74 Books) per page charge	20
PRSVBPG	Press Ready (75-450+ Books) per page charge	16

#### **Additional Services Available**

<b>CODE</b>	<u>ITEM</u> <u>COST</u>
PRSSQS	Saddle Stitch with Square Spine
PRSBCB	Black Plastic Coil Binding add
PRSBLC	Replace Standard Cover with 100# Linen Paper add
PRSBPC	Replace Standard Cover with 100# Pearl Paper add 50/book



Questions may be forwarded to sales@upilab.com or our toll-free customer service line (800) 362-4441. Specialty quotes are available for larger jobs or for jobs that require special considerations.

#### **Normal Delivery Times:**

Lab Color Corrected

#### 8½ x 11 VOLUME PRESS PRINTED SOFT COVER BOOKS - CLASS BOOKS, CHURCH DIRECTORIES, ETC.

#### MementoPIX Built Books



# mementoPIX

Enjoy seamless collaboration and effortless design with cloud-based solution. Platform comes equipped with design tools, an integrated online sales feature, secure team collaboration and photo management systems with a proofing process. Free software when ordering 150 or more books with at least 20 pages each.



Free MementoPIX Software (Value up to \$230.00) when ordering 150 or more Books with a 20 page minimum. License good for one year per institution.

CODE	PRS B811-75	PRS B811-100	PRS B811-150	PRS B811-200	PRS B811-250	PRS B811-300	PRS B811-350	PRS B811-400	PRS B811-450	PRS B811-500	PRS B811-550	PRS B811-600
QTY	75	100	150	200	250	300	350	400	450	500	550	600 +
_	13											000 +
PAGES		Total	l page cour	nt includes	front cove	r, inside fro	ont cover, b	back cover,	and inside	e back cove	er.	
8	4.87	4.62	4.37	4.12	3.87	3.62	3.37	3.12	2.87	2.62	2.37	2.12
12	5.43	5.18	4.93	4.68	4.43	4.18	3.93	3.68	3.43	3.18	2.93	2.68
16	5.99	5.74	5.49	5.24	4.99	4.74	4.49	4.24	3.99	3.74	3.49	3.24
20	6.55	6.30	6.05	5.80	5.55	5.30	5.05	4.80	4.55	4.30	4.05	3.80
24	7.11	6.86	6.61	6.36	6.11	5.86	5.61	5.36	5.11	4.86	4.61	4.36
28	7.67	7.42	7.17	6.92	6.67	6.42	6.17	5.92	5.67	5.42	5.17	4.92
32	8.23	7.98	7.73	7.48	7.23	6.98	6.73	6.48	6.23	5.98	5.73	5.48
36	8.79	8.54	8.29	8.04	7.79	7.54	7.29	7.04	6.79	6.54	6.29	6.04
40	9.35	9.10	8.85	8.60	8.35	8.10	7.85	7.60	7.35	7.10	6.85	6.60
44	9.91	9.66	9.41	9.16	8.91	8.66	8.41	8.16	7.91	7.66	7.41	7.16
48	10.47	10.22	9.97	9.72	9.47	9.22	8.97	8.72	8.47	8.22	7.97	7.72
52	11.03	10.78	10.53	10.28	10.03	9.78	9.53	9.28	9.03	8.78	8.53	8.28
56	11.59	11.34	11.09	10.84	10.59	10.34	10.09	9.84	9.59	9.34	9.09	8.84
60	12.15	11.90	11.65	11.40	11.15	10.90	10.65	10.40	10.15	9.90	9.65	9.40
64	12.71	12.46	12.21	11.96	11.71	11.46	11.21	10.96	10.71	10.46	10.21	9.96
68	13.27	13.02	12.77	12.52	12.27	12.02	11.77	11.52	11.27	11.02	10.77	10.52
72	13.83	13.58	13.33	13.08	12.83	12.58	12.33	12.08	11.83	11.58	11.33	11.08
76	14.39	14.14	13.89	13.64	13.39	13.14	12.89	12.64	12.39	12.14	11.89	11.64
80	14.95	14.70	14.45	14.20	13.95	13.70	13.45	13.20	12.95	12.70	12.45	12.20

10% Discount from above Yearbook prices when book submitted *print ready* by April 1st 5% Discount from above Yearbook prices when book submitted *print ready* by April 15th

3% Discount from above Yearbook prices when book submitted print ready by May 1st

## **Additional Services Available:**

CODE	<u>ITEM</u> <u>COST</u>
	Saddle Stitch
PRSSQS	Saddle Stitch with Square Spine
PRSBCB	Black Plastic Coil Binding add1.00/book
PRSBLC	Replace Standard Cover with 100# Linen Paper add
PRSBPC	Replace Standard Cover with 100# Pearl Paper add 50/book

#### **Normal Delivery Times:**

Lab Color Corrected

#### **SELFIE MAGAZINE**

Why use the Selfie Magazine?

**SIMPLICITY** - Entire product is 12 pages (including covers) and is based on a single image.

LOW COST - Only \$4.45 each.

**APPEAL** - Appeals to younger children (up to 10 yrs) and Mom.

**SIZE** - 8"x10" for small hands. Plus it fits easily into a portrait envelope.

**QUALITY** - All pages are 80lb thick cover stock.

**VALUE** - Magazine Cover, Calendars, Trading items, Postcards and Safety ID cards are included.

**UPSELL** - Use this device to increase sales average by including it "FREE" with your most expensive package.







Dance



**Sports** 





Christmas

PRSSEC

Calendar

Inside:

Charge Many Market Constructs

Charge Market Cons

**CODE** 

Inside Front Cover

**ITEM** 



Selfie Magazine .....



**COST** 

4.45













Inside Back Cover



See ROES or Lab Link to order

#### **SENIOR BOOK**

 CODE
 ITEM
 COST

 PRSSB
 8.5x11 Senior Book
 4.45

# The Senior Book is an inexpensive, 8.5x11, 12-page, soft cover, saddle stitched book that can be used as an add-on item for your seniors or be offered with photographic prints and packages to enhance your sales. See ROES or Lab Link to order

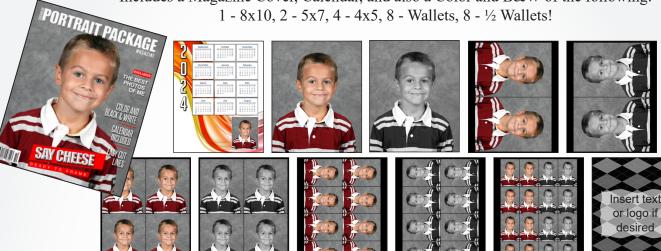
#### **Normal Delivery Times:**

Lab Color Corrected

#### PORTRAIT PACKAGE MAGAZINE

CODE **ITEM** COST **PRSPPM** Portrait Package Magazine..... 4.45

Includes a Magazine Cover, Calendar, and also a Color and B&W of the following:



#### **BUSINESS CARDS**

#### 2x3½ Press Printed Business Cards

**CODE** OTY **ITEM** COST **PRSBC** 1 - 2x3½ Business Card (100# Gloss or Linen) .14 **PRSBCM** 1 - 2x3½ Business Card Magnet (Magnet Back) .44 (Minimum of 100)



CODE 



or logo if

#### ACCORDION CARDS

**4 OR 6 PANELS** 

 $2^{3}/4 \times 3^{5}/8$  Soft Cover (6 - Panels) (Sold in sets of 12, ships flat)  $4\frac{1}{4} \times 5\frac{1}{2}$  Soft Cover (4 - Panels)

**CODE ITEM** COST **CODE** ITEM **COST** PRSAC6-1  $12 - 2^3/4 \times 3^5/8$  Accordion Cards . . . . 13.20 PRSAC4-1  $12 - 4\frac{1}{4}x5\frac{1}{2}$  Accordion Cards . . . . 15.00  $24 - 2^{3}/4 \times 3^{5}/8$  Accordion Cards . . . . 24.00 PRSAC4-2  $24 - 4\frac{1}{4}x5\frac{1}{2}$  Accordion Cards . . . . PRSAC6-2



#### **Additional Services Available:**

CODE COST PRSGSUP Gold Foil Stamping Setup Fee (Senior with year) 10.50 GS Gold Foil Stamping (per strike) 0.22

#### **Normal Delivery Times:**

UPress Built Press Printed Products (press ready) - 3 lab days Lab Built Cards (press ready) - 5 lab days

Lab Color Corrected

#### **CELEBRATION CERTIFICATE**

An inexpensive, press printed product for Preschool, Kindergarten and 5th Grade graduations. It can be used in conjunction with some additional product for sale such as the graduation/scroll graphics with year.

<u>CODE</u>	<u>ITEM</u>	<b>COST</b>
PRSCERT1	8.5x11 Celebration Certificate	1.15
PRSCERT412	4x12 Folded Celebration Certificate	1.15
PRSCERT	11x17 Folded Celebration Certificate	2.20





PRSCERT412





**PRSCERT** 

#### 100# GLOSS OR LINEN GRADUATION / FLAT CARDS (1 or 2-SIDED)

**MINIMUM OF 25** 

<b>CODE</b>	<u>ITEM</u>	COST
PRSFL35	3x5 Flat Card (1 or 2-sided, no envelope).	.60
PRSFL455	4x5.5 Flat Card (1 or 2-sided, with envelope).	.70
PRSFL4256	4.25x6 Flat Card (1 or 2-sided, with envelope).	.70
PRSFL46	4x6 Flat Card (1 or 2-sided, with envelope).	.70
PRSFL48	4x8 Flat Card (1 or 2-sided, with envelope)	.80
PRSFL49	4x9 Flat Card (1 or 2-sided, no envelope) .	.85
PRSFL55	5x5 Flat Card (1 or 2-sided, with envelope)	.75
PRSFL57	5x7 Flat Card (1 or 2-sided, with envelope)	.85
PRSFL69	6x9 Flat Card (1 or 2-sided, no envelope)	.90
PRSFL810	8x10 Flat Card (1 or 2-sided, no envelope)	1.15
PRSFL811	8.5x11 Flat Card (1 or 2-sided, no envelope)	1.25

Scenic
Middle School
Justin Shiftens
And Completed The 8th Grade
And Completed The 8th Grade
This State of the State of th

35% Discount on 1-Sided Flat Cards when ordering 101 or more 25% Discount on 2-Sided Flat Cards when ordering 101 or more

#### **Additional Services Available**

<b>CODE</b>	<u>ITEM</u>	<b>COST</b>
PRSFOPP	Replace Standard Card with 100# Pearl Paper add	.25/card



**MINIMUM OF 25** 

#### 100# GLOSS OR LINEN FOLDED CARDS (WITH ENVELOPES)

<b>CODE</b>	<u>ITEM</u>	<b>COST</b>
PRSFO445	4x4.5 2-sided Folded Card	1.00
PRSFO455	4x5.5 2-sided Folded Card	1.10
PRSFO55	5x5 2-sided Folded Card	1.10
PRSFO57	5x7 2-sided Folded Card	1.30

25% Discount on 2-Sided Folding Cards when ordering 101 or more

#### **Additional Services Available:**

Minimum Order - \$5.00



Normal Delivery Times: UPress Built Cards (press ready) - 3 lab days Lab Built Cards (press ready) - 5 lab days

Lab Color Corrected

#### **POSTERS**



#### 100# Gloss or Linen

	11 x 17 Posters		12 x	x 18 Posters	13 x 19 Posters		
QTY	COST (ea.)	CODE	COST (ea.)	CODE	COST (ea.)	CODE	
1-24	1.70	PRSP1117-1	1.80	PRSP1218-1	1.90	PRSP1319-1	
25-74	1.40	PRSP1117-25	1.50	PRSP1218-25	1.60	PRSP1319-25	
75-150	1.10	PRSP1117-75	1.20	PRSP1218-75	1.30	PRSP1319-75	
151+	.85	PRSP1117- 151	.95	PRSP1218-151	1.05	PRSP1319-151	

#### **Additional Services Available:**

<b>CODE</b>	<u>ITEM</u>	<b>COST</b>
PRSP2	Print on Both Sides add	.20/Poster
PRSBCPP	Upgrade to 100# Pearl Paper add	.25/Poster

Minimum Order - \$5.00

#### **BROCHURES**

#### **MINIMUM OF 25**

#### **Bifold & TriFold Brochures**

<b>CODE</b>	<u>ITEM</u>	COST
PRSBB811	8½x11 Bifold Brochure	48
PRSBB1117	11x17 Bifold Brochure	62
PRSTB811	8½x11 Trifold Brochure	58
PRSTB1117	11x17 Trifold Brochure	74

Other sizes available, call lab for volume pricing





#### FLAT SHEET FLYERS

#### MINIMUM OF 25

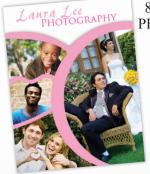
Our press printed flyers are flat sheet products that are great for marketing pieces. They are a great way to get your business advertised or to let your customer know of your next special. 
 CODE
 ITEM
 COST

 PRSSX8511
 8½x11 Flyer (1-sided)
 .27

 PRSDS8511
 8½x11 Flyer (2-sided)
 .37

 PRSSX8514
 8½x14 Flyer (1-sided)
 .34

 PRSDS8514
 8½x14 Flyer (2-sided)
 .45





Note: Prepay Flyers with Coin Envelope on page 38

#### **Normal Delivery Times:**

UPress Built Cards (press ready) - 3 lab days Lab Built Cards (press ready) - 5 lab days

Minimum Order - \$5.00

Lab Color Corrected

#### SAVE THE DATE MAGNETS

#### Save The Date - Rectangle Magnet (3½ x 4) |

<b>CODE</b>	$\overline{\mathbf{OTY}}$	<b>ITEM</b>	<b>COST</b>
PRSSTDRM-1	24 - Sav	re The Date Rec	18.24 /.76 ea
PRSSTDRM-2	48 - Sav	e The Date Rec	35.52 /.74 ea
PRSSTDRM-3	72 - Sav	re The Date Rec	51.84 /.72 ea
PRSSTDRM-4	96 - Sav	e The Date Rec	67.20 / 70 ea



#### Save The Date - Circle Magnet (3½)

<b>CODE</b>	$\mathbf{OTY}$	<u>ITEM</u>	<b>COST</b>
PRSSTDCM-1	24 - Save	The Date Circ.	18.24 /.76 ea
PRSSTDCM-2	48 - Save	The Date Circ.	35.52 /.74 ea
PRSSTDCM-3	72 - Save	The Date Circ.	51.84 /.72 ea
PRSSTDCM-4	96 - Save	The Date Circ.	67.20 /.70 ea



#### PRESS PRINTED PHOTO MAGNETS

#### 3½ X 5 MAGNETS

<b>CODE</b>	$\mathbf{OTY}$	<b>ITEM</b>	<b>COST</b>
PRSM5	1	3½x5 Magnet	2.30
PRSM52	2	3½x5 Magnets	3.60
PRSM54	4	3½x5 Magnets	4.80

# 3½ X 5MAGNETS (sets of 24)CODEOTY ITEMCOSTPRSM5-124 - 3½x5 Magnets28.80PRSM5-248 - 3½x5 Magnets57.17PRSM5-372 - 3½x5 Magnets84.96PRSM5-496 - 3½x5 Magnets112.32

#### **6 CIRCLE MAGNETS**

<b>CODE</b>	<b>QTY</b>	<u>ITEM</u>	<b>COST</b>
PRSOCM-1	2	6" Circle Magnets	6.25
PRSOCM-2	4	6" Circle Magnets	12.00
PRSOCM-3	6	6" Circle Magnets	17.40

<b>CODE</b>	<b>OTY</b>	<b>ITEM</b>	<b>COST</b>
PRS412-1	1	4x12 Magnet	4.95
PRS412-2	2	4x12 Magnets	9.60
PRS912-1	1	9x12 Magnet	6.95
PRS1114-1	1	11x14 Magnet	10.95



#### **5 X 7 MAGNETS**

<b>CODE</b>	$\mathbf{Q}\mathbf{T}\mathbf{Y}$	<b>ITEM</b>	<b>COST</b>
PRSM7	1	5x7 Magnet	3.60
PRSM72	2	5x7 Magnets	4.80
PRSM74	4	5x7 Magnets	9.20

5 X 7	MAGNETS (se <u>DTY ITEM</u>	ets of 24
CODE (	<u>)TY ITEM</u>	<b>COST</b>
PRSM7-1	24 - 5x7 Magnets	55.20
PRSM7-2	48 - 5x7 Magnets	109.44
PRSM7-3	72 - 5x7 Magnets	162.72
PRSM7-4	96 - 5x7 Magnets	215.04

#### **5 X 7 RECTANGLE MAGNETS**

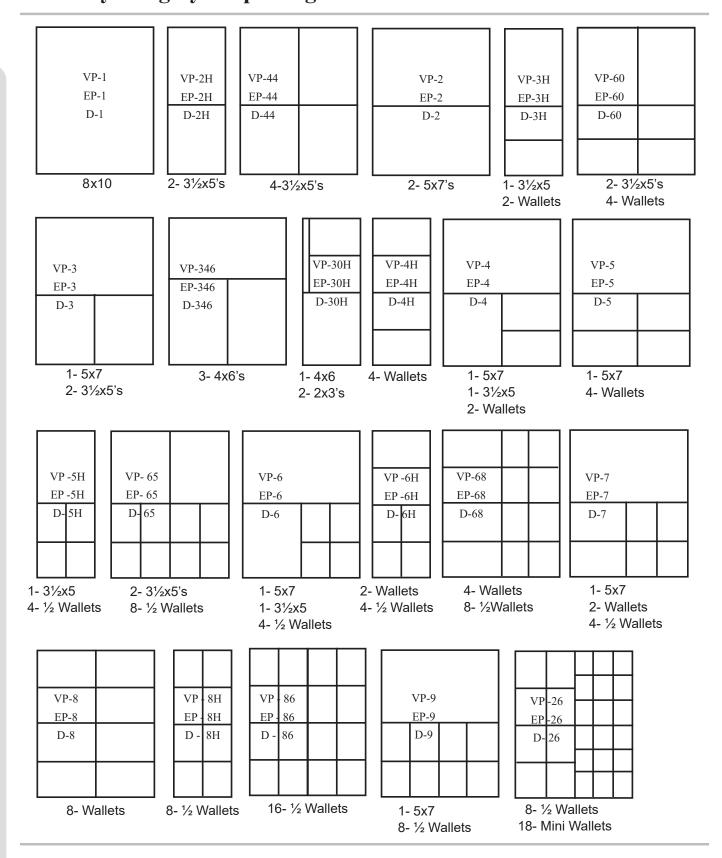
<b>CODE</b>	$\mathbf{OTY}$	<u>ITEM</u>	COST
PRSORM-1	4	5x7 Rect Magnets	9.20
PRSORM-2	8	5x7 Rect Magnets	18.00
PRSORM-3	12	5x7 Rect Magnets	26.50





#### **Normal Delivery Time:**

# You may design your packages or orders from these available units



#### **PRINT CODES**

- VP Volume Packages See Page 12
- EP Sports & Events Packages See Page 14
- D Wedding Senior Studio Prints See Page 31

#### WALLET SIZES

Mini Wallet - 1 1/8 x 1 5/8 ½ Wallets - 1 3/4 x 2 1/2 Wallet - 2 1/2 x 3 1/2

# Stay up to date with United Promotions, Inc. Page 47

#### WWW.UPILAB.COM

Our website is the go-to place for up-to-date pricing and exclusive looks at new products and software.





#### SIGN UP FOR OUR EMAILS

Get the latest news on what is going on at United Promotions, Inc and NEW product spotlights!

# **UPI Forms Information**

The pre-printed forms and instructions for several of the United Promotions forms are no longer included in this catalog. All of them are available for download and printing from our website: www.upilab.com/catalog.html

The forms are:

Digital Print Order

Digital Press Print Order

CD/DVD Print Order

Composite Print Order

Package Print Order Form

Trader Card Data Sheet

*Copyright Release Form

*E-595E NC Sales Tax Certificate of Exemption

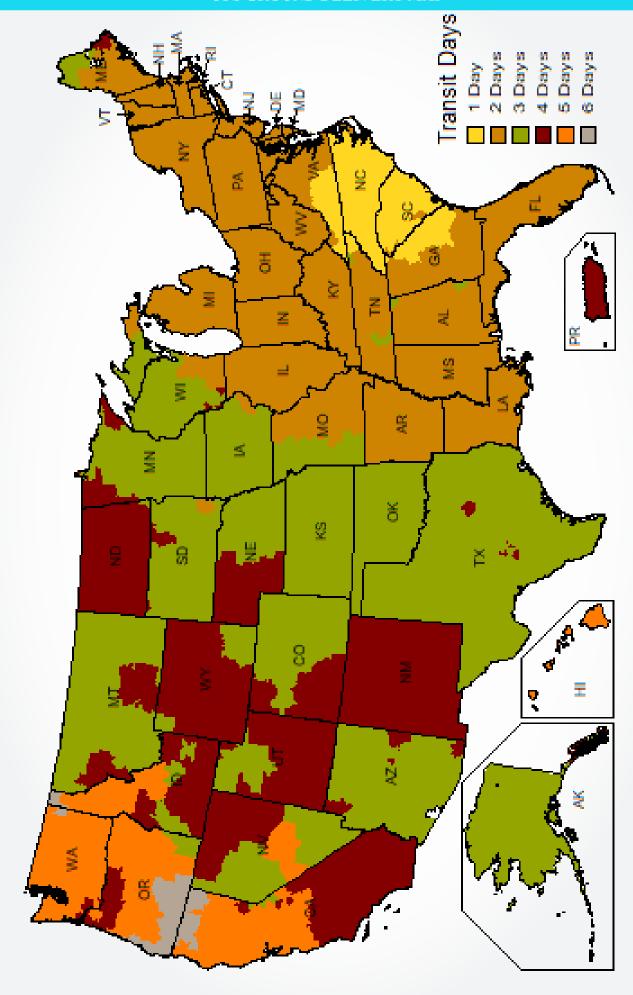
Run Sheet

Page 47

#### **COPYRIGHT RELEASE FORM**

COMPANY NAME	CONTACT NAME
STREET ADDRESS FOR COMPANY	PHONE NUMBER
EMAIL ADDRESS	
By submitting the job, you are stating that yo	u are the owner and copyright holder of the
images, text and anything within.	
-	
	CUSTOMER'S SIGNATURE

^{*} You can sign these forms electronically to become a customer by going to www.upilab.com/signup.html and following the instructions.





# E-595E Streamlined Sales and Use Tax Certificate of Exemption

Do not send this form to the Streamlined Sales Tax Governing Board or the NC Department of Revenue. Send the completed form to the seller and keep a copy for your records. This is a multi-state form for use in the states listed. Not all states allow all exemptions listed on this form. The purchaser is responsible for ensuring it is eligible for the exemption in the state it is claiming the tax exemption from. Check with the state for exemption information and requirements. The purchaser is liable for any tax and interest, and possible civil and criminal penalties imposed by the state, if the purchaser is not eligible to claim this exemption.

	ess address	City	State	Country	Zip co	ode
C. Nam	e of seller from whom you are purchasing, leasing, or renting					
	,g,g,g,g					
D. Selle	's address	City	State	Country	Zip co	ode
Purch	aser's type of business. Check the number th	at describes your busi	ness.			
01	Accommodation and food services	11 Trans	sportation and v	warehousing		
02	Agricultural, forestry, fishing, and hunting	12 Utiliti	es	_		
03	Construction	☐ 13 Who	esale trade			
	Finance and insurance	<u>—</u>	ness services			
	Information, publishing, and communications		essional service			
	Manufacturing		ation and healt		es	
	Mining Real estate	17 Nong	orofit organizatio	on		
_	Rental and leasing		a business			
	Retail trade	= -	r (explain)			
	n for exemption. Check the letter that identifies		· · · · · · · · · · · · · · · · · · ·			
ПА			ultural producti	on#		
_ в	State government (name)		strial production		ina #	
□с	Tribal government (name)	J Direc	t pay permit #		-	
	Foreign diplomat #		t mail #			
	- Torongir diplomat #		r (explain)			
			. (6)(6)(4)(1)			
G	Resale #					
Identif	ication (ID) number. Enter the ID number as					
Identif exemp	ication (ID) number. Enter the ID number as tion. If claiming multiple exemption reasons, ent	er the letters identifyin	g each reason	as listed in S	ection 4 for ea	ch sta
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Identife exemp IE AR _ GA _ IN _ KS _ KY _	ication (ID) number. Enter the ID number as tion. If claiming multiple exemption reasons, ent  Number State/Country	er the letters identifyin  Reason ID Nur  NV	g each reason nber	as listed in S	ection 4 for ea tate/Country	Reas
Identifexemp	ication (ID) number. Enter the ID number as tion. If claiming multiple exemption reasons, ent  Number State/Country	er the letters identifyin  Reason ID Nur  NV	g each reason	as listed in S	ection 4 for ea tate/Country	Reas
Identifexempus IE AR _ GA _ IA _ IN _ KS _ KY _ MI _ MN _	ication (ID) number. Enter the ID number as tion. If claiming multiple exemption reasons, ent  Number State/Country	er the letters identifyin  Reason ID Nur  NV	g each reason nber	as listed in Se	ection 4 for ea	Reas
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Identifexempus III  AR _ GA _ IA _ IA _ IN _ KY _ MI _ MN _ NC _ ND _ NE _	ication (ID) number. Enter the ID number as tion. If claiming multiple exemption reasons, ent  Number State/Country	er the letters identifyin  Reason ID Nur  NV	g each reason nber	as listed in Si	ection 4 for ea	Reas
Identifexempers IE  AR — GA — IA — IN — KS — KY — MI — ND — ND — NJ —	ication (ID) number. Enter the ID number as tion. If claiming multiple exemption reasons, ent  Number State/Country	er the letters identifyin  Reason ID Nur  NV	g each reason nber	as listed in S	ection 4 for ea	ch sta
Identifexempus IE AR _ GA _ IA _ IA _ IN _ KY _ MI _ NC _ ND _ ND _ NE _ NJ _ Sign a	ication (ID) number. Enter the ID number as tion. If claiming multiple exemption reasons, ent Number State/Country	er the letters identifyin  Reason ID Nur  NV	g each reason nber	as listed in S	ection 4 for ea	ch sta

Page 2 E-595E Web-Fill 4-22

#### Streamlined Sales and Use Tax

# **Certificate of Exemption Instructions**

Sections 1-6 are required information. A signature is not required if in electronic form. The purchaser is liable for any tax and interest, and possible civil and criminal penalties imposed by the state, if the purchaser is not eligible to claim this exemption.

Section 1: Check the box for a single purchase and enter the invoice/purchase order number. If the box is not checked, this certificate is considered a blanket certificate and remains effective until cancelled by the purchaser if purchases are no more than 12 months apart, unless a longer period is allowed by a state. In North Carolina, a recurring business relationship exists when a period of no more than 12 months elapses between sales transactions.

Section 2: Enter the purchaser's and seller's name, street address, city, state, country, and zip code.

Section 3 Type of Business: Check the number that best describes the purchaser's business or organization. If none of the categories apply, check 20 and provide a brief description.

Section 4 Reason for Exemption: Check the letter that identifies the reason for the exemption. If the exemption you are claiming is not listed, check "L Other" and provide a clear and concise explanation of the exemption claimed. Not all states allow all exemptions listed on this form. The purchaser must check with that state for exemption information and requirements.

Section 5 Identification ID Number: Enter the ID number as required in the instructions for each state in which you are claiming an exemption.

#### Purchaser's Instructions:

Enter the ID number as required in the instructions below for each state in which you are claiming an exemption. Identify the state or if a foreign ID, the country the ID number is from. If multiple exemption reasons are being claimed enter the letters identifying the reasons for exemption as listed in Section 4 for each state.

**ID Numbers for Exemptions** other than resale: You are responsible for ensuring that you are eligible for the exemption in the state you are claiming the tax exemption. Provide the ID number to claim exemption from sales and use tax that is required by the taxing state. Check with that state to determine your exemption requirements and status.

Foreign diplomats and consular personnel must enter their individual tax identification number shown on their sales tax exemption card issued by the United States Department of State's Office of Foreign Missions.

**ID Numbers for** <u>Resale Purchases</u> (Including Drop Shipments): If you are claiming a purchase is not subject to tax because it is for resale (Exemption Reason G.) and you are:

- 1. Required to be registered in the state you are claiming the tax exemption: Provide your sales tax ID number issued by that state. If claiming exemption in OH and registration is not required in the state, enter any tax ID number issued by OH. If claiming exemption in MI and registration is not required in the state, enter "Not Required".
- 2. Not registered in the state you are claiming the tax exemption: Provide your sales tax ID number issued by any state.
- 3. Not required to register for sales tax and you do not have a sales tax identification number from any state: Enter
  - -If you do not have a FEIN, enter a different state-issued business ID number.
  - -if you do not have any state-issued business ID number or FEIN, enter your state driver's license number.
- 4. A foreign purchaser and you do not have an ID number described in 1, 2, or 3: The following states will accept the tax ID number (e.g., VAT number) issued by your country: AR, IN, KS, KY, ND, NJ, OK, RI, SD, TN, UT, WA, WY. All other states require an ID number as listed in 1, 2 or 3.

If you do not have any of the ID numbers listed in 1 thru 4: You are not required to list an ID number for the following states: NE, OH, SD, WI. Enter "Not Required" and the reason for exemption for that state. All other states require an ID number.

#### Seller's Instructions:

The seller is not required to verify the purchaser's ID number or determine the purchaser's registration requirements. (GA requires the seller verify the purchaser's ID number.) The seller is required to maintain proper records of exempt transactions and provide those records to the state when requested in the form in which it is maintained. These certificates may be provided in paper or electronic format. If a paper exemption certificate is not forwarded by the purchaser, the seller must maintain the required data elements required on the form in an electronic format and make it available to Member states when requested. (see N.C. Gen. Stat. § 105-164.28)

The seller is not liable for any tax, interest, or penalty if the purchaser improperly claims an exemption or provides incorrect information on the certificate, provided all the following conditions are met:

- 1. The fully completed exemption certificate or required data elements are provided to the seller at the time of sale or within 90 days subsequent to the date of sale (see N.C. Gen. Stat. § 105-164.28)
- 2. The seller did not fraudulently fail to collect the tax due; and
- 3. The seller did not solicit customers to unlawfully claim an exemption.

**Note:** A seller may not accept a certificate of exemption for an entity-based exemption on a sale made at a location operated by the seller within the designated state if the state does not allow such an entity-based exemption.

**Drop Shipper Instructions:** The drop shipper may accept an ID number to claim the resale exemption as provided above in the Purchaser's Instructions. The ID number may include an ID number issued by another state. This may result in the same ID number being used for multiple states to claim the resale exemption (e.g., a retailer or marketplace seller may only be required to register for sales tax in one state).

<u>Section 6 Sign and Date:</u> Sign and date the certificate of exemption. Print your name along with your title, phone number, and e-mail address where you can be reached if the Department has questions about your certificate of exemption.

# NOTES

#### **NOTES**





**Wide Format Printing** 







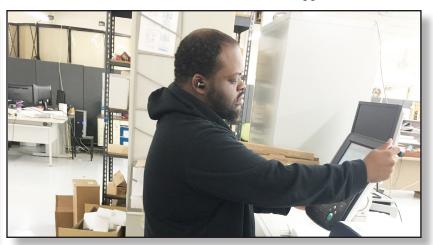


**Color Correction** 

**Production Support** 







**Press Department** 







Management

This catalog was printed on our digital press using 100lb. Gloss Cover & 80lb. Gloss Text Paper. Call lab for special prices on soft cover School Yearbooks and Church Directories.

